

PACIFIC & ORIENT INSURANCE CO.
BERHAD
(12557-W)
(Incorporated in Malaysia)

Directors' Report and Audited Financial Statements 30 September 2015

# PACIFIC & ORIENT INSURANCE CO. BERHAD (Incorporated in Malaysia)

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## PACIFIC & ORIENT INSURANCE CO. BERHAD

(Incorporated in Malaysia)

## **DIRECTORS' REPORT**

The Directors have pleasure in presenting their report together with the audited financial statements of the Company for the financial year ended 30 September 2015.

## PRINCIPAL ACTIVITY

The Company is engaged principally in the underwriting of all classes of general insurance business.

There have been no significant changes in the nature of this principal activity during the financial year.

#### RESULTS

RM'000 21,720

Net profit for the year

## **DIVIDENDS**

The amount of dividends paid or declared by the Company since 30 September 2014 were as follows:

RM'000

In respect of the financial year ended 30 September 2015

1st interim single tier dividend of 48.90 sen per share, declared on 30 January 2015 and paid on 5 February 2015

48,900

#### RESERVES AND PROVISIONS

There were no material transfers to or from reserves or provisions during the financial year other than as disclosed in the financial statements.

## PROVISION FOR INSURANCE LIABILITIES

Before the income statement, statement of comprehensive income and statement of financial position of the Company were made out, the Directors took reasonable steps to ascertain that there was adequate provision for insurance contract liabilities in accordance with the valuation methods specified in Part D of the Risk-Based Capital Framework ("RBC Framework") for insurers issued by Bank Negara Malaysia ("BNM").

#### BAD AND DOUBTFUL DEBTS

Before the income statement, statement of comprehensive income and statement of financial position of the Company were made out, the Directors took reasonable steps to ascertain that proper action had been taken in relation to the writing off of bad debts and the making of allowance for doubtful debts and satisfied themselves that all known bad debts had been written off and that adequate allowance had been made for doubtful debts.

At the date of this report, the Directors are not aware of any circumstances which would render the amount written off for bad debts or the amount of the allowance for doubtful debts in the financial statements of the Company inadequate to any substantial extent.

#### **CURRENT ASSETS**

Before the income statement, statement of comprehensive income and statement of financial position of the Company were made out, the Directors took reasonable steps to ensure that any current assets which were unlikely to be realised in the ordinary course of business at their values as shown in the accounting records of the Company have been written down to an amount which they might be expected so to realise.

At the date of this report, the Directors are not aware of any circumstances which would render the values attributed to the current assets in the financial statements of the Company misleading.

## **VALUATION METHODS**

At the date of this report, the Directors are not aware of any circumstances which have arisen which render adherence to the existing methods of valuation of assets or liabilities of the Company misleading or inappropriate.

#### **CONTINGENT AND OTHER LIABILITIES**

At the date of this report, there does not exist:

- (a) any charge on the assets of the Company which has arisen since the end of the financial year which secures the liabilities of any other person; or
- (b) any contingent liability of the Company which has arisen since the end of the financial year.

No contingent or other liability of the Company has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the Directors, will or may substantially affect the ability of the Company to meet its obligations as and when they fall due.

For the purpose of this paragraph, contingent or other liabilities do not include liabilities arising from contracts of insurance underwritten in the ordinary course of business of the Company.

#### CHANGE OF CIRCUMSTANCES

At the date of this report, the Directors are not aware of any circumstances not otherwise dealt with in this report or the financial statements of the Company which would render any amount stated in the financial statements misleading.

## ITEMS OF AN UNUSUAL NATURE

In the opinion of the Directors, the results of operations of the Company during the financial year were not substantially affected by any item, transaction or event of a material and unusual nature, except as disclosed below:

The results of the Company for the year ended 30 September 2015 were affected by an increase in provision for Incurred But Not Reported ("IBNR") claims and Provision of Risk Margin for Adverse Deviation ("PRAD") of RM36,103,000.

The increase was due to the change in approach taken by the Company's newly appointed actuary in estimating the provision for IBNR claims and PRAD as at 30 September 2015, compared to the estimation performed by its former actuary which was still within the acceptable range. All appointments of actuaries were approved by BNM.

Despite the change in approach in estimating the provision for IBNR claims and PRAD, the Capital Adequacy Ratio of the Company is still above the Internal Target Capital Level approved by BNM.

## ITEMS OF AN UNUSUAL NATURE (CONT'D.)

Consequent upon the increase in the provision for IBNR claims and PRAD, the Company's reserves which had previously been maintained at a level adequate to settle its current and future claims liabilities as and when they fall due, have now been further strengthened, to enable the Company to withstand any challenges in the market arising from economic uncertainties and changes in insurance regulations.

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors, to affect substantially the results of the operations of the Company for the financial year in which this report is made.

#### **DIRECTORS**

The Directors in office since the date of the last report are:

En. Mohammad Nizar Bin Idris

Mr. Chan Thye Seng

Mr. William Robertson Dommisse

Dato' Dr. Zaha Rina Binti Zahari

Pn. Norazian Binti Ahmad Tajuddin (Appointed on 1 April 2015)

Madam Sum Leng Kuang (Appointed on 26 June 2015)

Mr. Michael Yee Kim Shing

En. Abdul Rahman Bin Talib

In accordance with Section 129(6) of the Companies Act, 1965, En. Mohammad Nizar Bin Idris and Mr. Michael Yee Kim Shing retire at the forthcoming Annual General Meeting and, being eligible, offer themselves for reappointment.

In accordance with Article 74 of the Company's Articles of Association, Mr. Chan Thye Seng retires from the Board by rotation at the forthcoming Annual General Meeting and, being eligible, offers himself for re-election.

In accordance with Article 80 of the Company's Articles of Association, Pn. Norazian Binti Ahmad Tajuddin and Madam Sum Leng Kuang retire from the Board at the forthcoming Annual General Meeting and, being eligible, offer themselves for re-election.

#### DIRECTORS' BENEFITS

During and at the end of the financial year, no arrangement subsisted to which the Company is a party with the object of enabling Directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

Since the end of the previous financial year, no Director has received or become entitled to receive a benefit (other than benefits included in the aggregate amount of emoluments received or due and receivable by the Directors or the fixed salary as a full-time employee of the Company as shown in Notes 29 and 30 to the financial statements) by reason of a contract made by the Company or a related corporation with the Director or with a firm of which the Director is a member, or with a company in which the Director has a substantial financial interest.

## **DIRECTORS' INTERESTS**

According to the register of Directors' shareholdings, the interests of Directors in office at the end of the financial year in shares of the Company and its related corporations during the financial year were as follows:

	Nun	nber of Ordin	nary Shares	of RM1.00 H	Each
	At				At
	1 October				30 September
	2014	<b>Acquired</b>	Disposed	<b>Transferred</b>	2015
Pacific & Orient Berhad					
(Holding Company)					
Mr. Chan Thye Seng					
- Direct interest	27,898,736	4,974,332	-		32,873,068
- Indirect interest	108,771,818	273,600	-	-	109,045,418
Mr. Michael Yee Kim Shing					
- Direct interest	_	_	_	200,000	200,000
- Indirect interest	611,018	-	-	(200,000)	411,018
Dato' Dr. Zaha Rina Binti Zahari					
- Direct interest	600,000	50,000	-	-	650,000

Mr. Chan Thye Seng, by virtue of his interest in the holding company, is deemed to have an interest in the shares of all the subsidiary companies within the Pacific & Orient Berhad Group to the extent the holding company has an interest.

Other than as stated above, none of the Directors who were in office at the end of the financial year had any interest in the shares of the Company or its related corporations during the financial year.

#### STATEMENT ON CORPORATE GOVERNANCE

The Board of Directors of the Company ("Board") acknowledges the importance of adopting good corporate governance practices in discharging its duties and responsibilities to safeguard the Company's assets and to enhance shareholders' value and financial performance of the Company.

Towards this, the Board and management have considered BNM's 'Prudential Framework of Corporate Governance for Insurers' [BNM/RH/GL/003-2] and reviewed the state of the Company's corporate governance structures and procedures. The Board and management are of the opinion that the Company has generally complied with all the prescriptive requirements of the Framework.

#### **BOARD OF DIRECTORS**

## **Board Composition and Balance**

As at 30 September 2015, the Board comprises eight (8) Directors. There is a balance in the Board represented by the presence of one (1) Executive Director, four (4) Independent, Non-Executive Directors and three (3) Non-Independent, Non-Executive Directors.

The presence of the four (4) Independent, Non-Executive Directors on the Board provides the necessary checks and balances in the effective functioning of the Board. The Independent, Non-Executive Directors do not participate in the day-to-day operations of the Company. They are all independent of management and free from any business or other relationship which could materially interfere with the exercise of their independent judgment. Their expertise and independence allow them to provide unbiased and independent view, advice and judgment to take into account the interest, not only of the Company but also of shareholders, employees, agencies, insureds and communities in which the Company conducts business. The Independent Non-Executive Directors are also actively involved in the Board Committees of the Company.

The appointment of two Independent, Non-Executive Directors to the Board in April and June 2015 had further strengthened the Board composition. The Board had conducted an assessment of its composition during the financial year and was satisfied that the Board composition in terms of size, the balance between Executive, Non-Executive and Independent Directors and mix of skills was adequate.

The Independent Directors have complied with the requirements of Independent Director prescribed by BNM. Further, all Directors have complied with the requirements on restriction of directorships imposed by BNM and have also fulfilled the minimum criteria of 'fit and proper person' as prescribed under the Financial Services Act 2013 and BNM's policy document on Fit and Proper Criteria [BNM/RH/GL 018-5].

The roles of the Chairman and Chief Executive Officer are distinct and separate, each has a clearly accepted division of responsibilities to ensure a balance of power and authority.

## STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## Board Composition and Balance (Cont'd.)

The Board possesses a complementary blend of expertise with professionals drawn from varied backgrounds, such as legal, accounting, insurance, banking, treasury, civil service, business administration and risk management, bringing with them in-depth and diversity in experience, expertise and perspectives to the Company's business operations.

## **Board Responsibilities**

The Board is responsible for the overall governance of the Company and discharges this responsibility through compliance with the Financial Services Act 2013, BNM's guidelines on 'Minimum Standards for Prudential Management of Insurers (Consolidated)' [BNM/RH/GL/003-1], 'Prudential Framework of Corporate Governance for Insurers' [BNM/RH/GL/003-2] and other policy documents and directives, in addition to adopting other best practices on corporate governance.

In order to facilitate the effective discharge of its duties, the Board is guided by a Board Charter. The Board Charter lays down, amongst others, the Board's and Director's responsibilities, division of power and responsibilities between the Board and Management and between the Chairman and the Chief Executive Officer, the terms of reference of the various Board Committees and the proper conduct of Board meetings. The Board Charter serves to ensure that all Board members who act on the Company's behalf are aware of their roles and responsibilities to ensure accountability. The Board is principally responsible for, amongst others, overseeing the conduct of the Company's business to evaluate whether the business is properly managed and sustained; identifying principal risks and ensuring the implementation of appropriate systems to manage these risks; and reviewing the adequacy and integrity of the Company's internal control system and management information system, including systems for compliance with applicable laws, regulations, rules, directives and guidelines.

#### Code of Ethics

The Board has adopted the Directors' Code of Ethics ("Code") which outlines the standards of ethical behaviour which the Directors should possess in discharging their duties and responsibilities. The Code was formulated based on four (4) principles, i.e. compliance with legal and regulatory requirements, observance of the Board Charter, no conflict of interest, and duty to act in the best interest of the Company at all times. The Code's aim is to enhance the standard of corporate governance and behaviour by establishing a standard of ethical behaviour for Directors as well as upholding the spirit of responsibility and social responsibility in line with legislation, regulations and guidelines.

The Company has also adopted the Guidelines on the Code of Conduct for the General Insurance Industry for guidance of its employees. In addition, expectations of employee conduct to maintain high moral and ethical standards are included in the Employee Handbook and embedded in the policies, procedures, and practices of the Company.

#### STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

#### Conflict of Interest Situations

The Board is alert to the possibility of potential conflict of interest situations involving the Directors and the Company and affirms its commitment to ensuring that such situations of conflict are avoided. The Directors' Code of Ethics requires the members of the Board to notify the Company Secretary of any change in the shareholding in the Company and its related corporations, whether direct or indirect, as well as directorships or interests in any other corporations. In addition, members of the Board who has a material interest, either directly or indirectly, in matters being considered by, or likely to be considered by the Board is required to declare that interest. Where a material related party transaction or contract is concerned, such Director shall also abstain from deliberation and voting on the matter and leave the meeting room when the decision on the contract or transaction is being deliberated and approved, in accordance with requirements of the Financial Services Act 2013.

## Whistleblowing Policy

A formal Whistleblowing Policy has been established to assist in ensuring that the Company's business and operations are conducted in an ethical, moral and legal manner. The Whistleblowing Policy is designed to encourage employees or external parties to disclose any malpractice or misconduct which they become aware of and to provide protection to employees or external parties who report allegations of such malpractice or misconduct.

Any whistleblowing employee is protected against adverse employment actions (discharge, demotion, suspension, harassment, or other forms of discrimination) for raising allegations of malpractice or misconduct. Employees who participate or assist in an investigation will also be protected. Every effort will be made to protect the anonymity of the whistleblower.

An employee who reasonably believes that inappropriate practices or conduct are occurring should raise the issue with his or her Head of Department. If the employee is not comfortable in reporting to his or her Head of Department, the malpractice or misconduct should be reported to a Designated Executive which is either the Chief Operating Officer ("COO") or the Chief Internal Auditor, who would be responsible to initiate the enquiry. To preserve anonymity, the whistleblower is not restricted to reporting the issue to the Designated Executive and may choose to report directly to the Chief Executive Officer ("CEO") or any Directors of the Company instead. If the employee believes that there are inappropriate practices or conduct involving the CEO, he or she should report such matter to the Board directly. The CEO will report to the Board all incidences of whistleblowing reported to a Designated Executive.

Once the claim of malpractice or misconduct is made, the Head of Department or Designated Executive will respond to the whistleblower within ten (10) working days, setting out the intended investigation plan. An investigation may include internal reviews, reviews by external auditors, lawyers or some other external body. Once the investigation is completed, the Designated Executive will inform the whistleblower of the results of the investigation as well as any corrective steps that are being taken.

## STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## Board Meetings and Attendance

Board meetings for the ensuing financial year are scheduled in advance before the end of the current financial year so as to enable the Directors to plan ahead. The Board holds regular meetings of no less than six (6) times annually to receive, deliberate and decide on matters reserved for its decision. Such matters cover the following:

- (i) Acquisitions and disposals of assets exceeding RM250,000.
- (ii) Related party transactions of a material nature.
- (iii) Various guidelines formalized for the core functions of the Company namely underwriting, claims, investment and reinsurance.
- (iv) Corporate policies on investment, underwriting, reinsurance, claims management and risk management.
- (v) Outsourcing of core business functions.
- (vi) Setting of management limits.
- (vii) Strategy setting, implementation and supervisory.
- (viii) Board meetings and agenda setting.
- (ix) Board processes in meetings.
- (x) Monitoring of financial performance.
- (xi) Monitoring of effectiveness of the internal control system.
- (xii) Succession planning, self-evaluation and appointments.

The Board has delegated to Management certain matters in the day-to-day operations of the Company, which include running the Company in line with Board's direction, recommending strategies and policies supported by background information, keeping the Board educated and informed and seeking the Board's counsel on significant matters.

Setting aside matters specifically for the Board's purview ensures that the Board and management are clearly aware of where the limits of responsibility lie and that due consideration is given to issues at the appropriate level.

Additional meetings are convened as and when necessary to consider urgent matters that require the Board's expeditious review and consideration.

The Board met eight (8) times during the financial year ended 30 September 2015 to review and deliberate on various matters, including the Company's performance, the strategic plan of the Company, the Company's quarterly financial results and annual financial statements, appointment of the Company's appointed actuary and strategic issues that affect the Company's business operation.

## STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## Board Meetings and Attendance (Cont'd.)

The details of attendance of each of the Directors at the Board meetings are as follows:

	Attendance
En. Mohammad Nizar Bin Idris (Chairman) Independent, Non-Executive Director	8/8
Mr. Chan Thye Seng Non-Independent, Non-Executive Director	8/8
Mr. William Robertson Dommisse Non-Independent, Non-Executive Director	8/8
Dato' Dr. Zaha Rina Binti Zahari Independent, Non-Executive Director	8/8
Pn. Norazian Binti Ahmad Tajuddin Independent, Non-Executive Director (Appointed on 1 April 2015)	3/3
Madam Sum Leng Kuang Independent, Non-Executive Director (Appointed on 26 June 2015)	0/1
Mr. Michael Yee Kim Shing Non-Independent, Non-Executive Director	7/8
En. Abdul Rahman Bin Talib Executive Director, Chief Executive Officer	8/8

All the Directors had complied with the 75% minimum attendance requirement except for Madam Sum Leng Kuang. Madam Sum was unable to attend her first and only Board meeting for the financial year under review as the Director had a prior engagement overseas.

## STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## Supply of Information

The Directors are provided with the relevant agenda and Board papers in sufficient time prior to Board meetings for their perusal and consideration and to enable them to obtain further explanations and clarification on matters to be deliberated, to facilitate informed decision-making.

All Directors have unrestricted access to timely and accurate information on an ongoing basis. The Directors also interact with the Management team to seek further information, updates or explanation on any aspect of the Company's operation or business. Further, the Directors have access to the advice and services of the Company Secretary and may engage independent professional advice, at the Company's expense, on any matter connected with the discharge of their responsibilities as they may deem necessary and appropriate.

The Directors are also regularly updated on new statutory as well as regulatory requirements relating to the duties and responsibilities of the Directors and the Company's operation.

## Company Secretaries

The Board is supported by two qualified, experienced and competent Company Secretaries. One of the Company Secretaries is a member of the Malaysian Institute of Chartered Secretaries and Administrators (MAICSA) and has more than twenty (20) years working experience in company secretarial services. The Company Secretary has served for two (2) financial institutions regulated by BNM prior to joining the Company. The other Joint Company Secretary is a member of the Malaysian Institute of Accountants.

## Appointments to the Board

Pursuant to guidelines issued by BNM, the appointment of a new Director is subject to the prior approval of BNM, and BNM's approval will be for a specified term of appointment. The Nominating Committee is responsible for identifying, assessing and recommending to the Board suitable nominees for appointment to the Board and Board Committees. In making its recommendation, the Nominating Committee is guided by a comprehensive Procedures for Appointment of New Directors, CEO and Key Responsible Persons, which it had previously adopted. In selecting a suitable candidate, the Nominating Committee takes into consideration the candidate's qualification, experience and the candidate's directorship in other companies, having regard to the size of the Board, with a view of determining the impact of the number upon its effectiveness, and the required mix of skills, expertise, experience and diversity required for an effective Board. The final decision on the appointment of a candidate recommended by the Nominating Committee rests with the whole Board before the application is submitted to BNM for approval.

## STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## Reappointment and Re-election

The reappointment of a Director upon expiry of his current term of office as approved by BNM is also subject to the prior approval of BNM.

Directors who are seventy (70) years of age or above are required to submit themselves for reappointment annually in accordance with Section 129(6) of the Companies Act, 1965.

The Articles of Association of the Company provides that at least one-third (1/3) of the Directors shall retire by rotation at each Annual General Meeting ("AGM"). A retiring Director is eligible for reelection at the AGM.

The Nominating Committee is responsible for assessing the performance of Directors whose term of appointment as approved by BNM is due to expire, as well as those Directors who are subject to reappointment and re-election at the AGM of the Company, and submitting their recommendation to the Board for decision.

### **Directors' Training**

All new Non-Executive Directors are required to attend an orientation programme to familiarise themselves with the insurance industry and the Company in order to ensure that the Directors are equipped to discharge their responsibilities.

Six (6) of the Directors have attended the high level Financial Institutions Directors' Education ("FIDE") programme developed by BNM and Perbadanan Insurans Deposit Malaysia ("PIDM") in collaboration with the International Centre for Leadership in Finance. The remaining two (2) Directors, who were appointed to the Board during the financial year, would be attending the FIDE programme by end-2015/mid-2016. Apart from the FIDE programme, the Directors had also attended training covering areas such as corporate governance, internal capital adequacy assessment process, leadership, strategic and risk management.

Existing Non-Executive Directors are kept informed of regulatory developments, new regulatory requirements or changes to existing regulations, which include laws, BNM and PIDM guidelines and circulars as well as Persatuan Insurans Am Malaysia ("PIAM") circulars.

## STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## **BOARD COMMITTEES**

The Board has established Board Committees delegated with specific authority and operating on the terms of reference as approved by the Board, to assist the Board in the execution of its responsibilities. These Board Committees shall have the authority to examine pertinent issues and report back to the Board with their recommendations. The ultimate responsibility for the final decision on all matters, however, lies with the entire Board.

The details of the Board Committees are as follows:

## 1. Audit Committee ("AC")

The AC was established by the Board on 22 May 1995 to review the Company's processes for producing financial data, its internal control, the independence of the Company's External Auditors and maintain an open line of communication and consultation between the Board, the Internal Auditors, the External Auditors and management.

As at 30 September 2015, the AC comprises five (5) Directors, all of whom are Non-Executive Directors, with a majority being Independent Directors.

The principal duties and functions of the AC are as follows:

- (i) To review and recommend for the Board's approval, the Internal Audit Charter which defines the independence, purpose, authority, scope and responsibility of the Internal Audit function in the Company.
- (ii) To review the following and report to the Board:
  - (a) Co-ordination with the External Auditors, including matters pertaining to their audit plan, fees, auditors' reports, management letters and liaison with Internal Audit.
  - (b) The suitability for nomination, appointment and reappointment of the External Auditors, including assessment of the various relationships between the External Auditors and the Company or any other entity that may impair or appear to impair the External Auditors' objectivity, performance and independence.
  - (c) The Internal Audit plan of work programme, including the appropriateness of the risk management methodology employed to determine the frequency and scope of audit.
  - (d) Independence and reporting relationships of the Internal Audit function as well as the adequacy and relevance of the scope, functions, competency and resources and the necessary authority to carry out its work.

#### STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## 1. Audit Committee ("AC") (Cont'd.)

The principal duties and functions of the AC are as follows: (Cont'd.)

- (ii) To review the following and report to the Board: (Cont'd.)
  - (e) The quarterly and annual results of the Company prior to presentation for approval to the Board of Directors. The AC also reviews the disclosure in the Directors' Report on the manner in which applications of [BNM/RH/GL/003-2] principles through prescriptive applications and best practice standards have been achieved.
  - (f) The propriety of any related party transaction and conflict of interest situation that may arise within the Company, including any transaction, procedure or course of conduct that may raise questions of management integrity.
- (iii) To prepare the Report of the AC for submission to BNM, not later than 31 January of each year covering the composition of the Committee, number of meetings held and attendance thereon, as well as the activities undertaken by the AC and Internal Audit function during the year.
- (iv) To perform any other work required or empowered by statutory legislation or guidelines issued by the relevant government or regulatory authorities.

The AC held four (4) meetings during the financial year. Attendance of the members at the meetings are as follows:

	<u>Attendance</u>
Dato' Dr. Zaha Rina Binti Zahari (Chairman)	4/4
En. Mohammad Nizar Bin Idris	4/4
Mr. William Robertson Dommisse	4/4
Pn. Norazian Binti Ahmad Tajuddin	2/2
Mr. Michael Yee Kim Shing	4/4

During the financial year, the AC had reviewed internal audit (including risk management) and corporate governance reports as well as the unaudited quarterly and half yearly financial results and the results of the annual audit, including the External Auditor's audit report and management letter.

## STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

#### 1. Audit Committee ("AC") (Cont'd.)

### Risk Management Process, Internal Control System and Governance Practices

Management has established risk management process, internal control system and governance practices to manage risks and achieve business objectives. The AC reports to the Board on the effectiveness of the process, system and practices established by management.

## 2. Nominating Committee ("NC")

The NC was set up by the Board on 30 January 2002 to establish a documented, formal and transparent procedure for the appointment of Directors, CEO and other key responsible persons and to assess the effectiveness of Directors, the Board as a whole and the various committees of the Board, the CEO and other key responsible persons.

As at 30 September 2015, the NC comprises seven (7) Directors, with a majority of them being Non-Executive Directors.

The principal duties and functions of the NC are as follows:

- (i) To assist the Board in an annual review of the overall composition of the Board in terms of appropriate size and required mix of skills, the balance between Executive, Non-Executive and Independent Directors, mix of expertise and experience, and other core competencies required.
- (ii) To assess and recommend to the Board the nominees for directorships, the Directors to fill Board Committees as well as nominees for the Board Chairman and CEO.
- (iii) To establish a mechanism for the formal assessment of the effectiveness of the Board as a whole, the contribution of each Director to the effectiveness of the Board, as well as the contribution of the various Board committees and the performance of the CEO. These assessments are to be carried out on an annual basis.
- (iv) To make recommendation to the Board on the removal of a Director/CEO if he/she is ineffective, errant or negligent in discharging his/her responsibilities.
- (v) To identify and recommend suitable programmes to ensure all Directors receive continuous training or enhancement of knowledge particularly pertaining to regulatory developments from time to time.
- (vi) To oversee the appointment, management succession planning and performance evaluation of other key responsible persons, and recommend to the Board the removal of key responsible persons if they are ineffective, errant and negligent in discharging their responsibilities.

#### STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## 2. Nominating Committee ("NC") (Cont'd.)

The NC held six (6) meetings during the financial year. Attendance of the members at the meetings are as follows:

Membership:	<u>Attendance</u>
En. Mohammad Nizar Bin Idris (Chairman)	6/6
Mr. Chan Thye Seng	6/6
Mr. William Robertson Dommisse	6/6
Dato' Dr. Zaha Rina Binti Zahari	6/6
Pn. Norazian Binti Ahmad Tajuddin	1/1
Mr. Michael Yee Kim Shing	6/6
En. Abdul Rahman Bin Talib	6/6

During the financial year, the NC had conducted an annual assessment of the performance of the Board as a whole, the Board Committees, the individual directors including the CEO and the COO. The NC has also assessed the performance of existing Directors prior to their reappointment, subject to BNM's approval.

Procedures for New Appointment, Reappointment of Directors, Assessment of Effectiveness of the Board, Board Committees and Individual Directors and Assessment of Fitness and Propriety

The NC has established procedures for assessment of the effectiveness of individual Directors, the Board as a whole, the Board Committees, the CEO and other key responsible persons.

Assessment of the effectiveness of individual Directors, Board and Board Committees are conducted on a peer review basis, facilitated by the use of assessment forms. Each individual Director is assessed on the person's contribution to interaction, quality of input at meetings, and the person's understanding of a Director's role. In the case of Board assessment, the criteria considered include Board structure, Board meetings, Board's roles and responsibilities, and planning and objectives. When assessing Board Committee, each Committee is assessed as to whether it has carried out its responsibilities under its terms of reference, the skills and competencies of the committee members, meeting conduct and administration and Board communication.

In respect of the assessment conducted during the financial year, the Board was satisfied that the Board, Board Committees and the individual Directors have discharged their duties and responsibilities effectively.

#### STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## 2. Nominating Committee ("NC") (Cont'd.)

Procedures for New Appointment, Reappointment of Directors, Assessment of Effectiveness of the Board, Board Committees and Individual Directors and Assessment of Fitness and Propriety (Cont'd.)

In addition to the assessment of performance, the NC also performs fit and proper assessments of the Directors, CEO and other Key Responsible Persons, which include senior managers and heads of department, prior to initial appointment and annually thereafter. The fit and proper assessment covers the person's probity; personal integrity and reputation; competence and capability; and financial integrity. Any Director, CEO or other Key Responsible Person who fails to meet the fit and proper requirements shall cease to hold office and act in such capacity.

## 3. Remuneration Committee ("RC")

The RC was established by the Board on 3 October 2001 to provide a formal and transparent procedure for developing a remuneration policy for Directors, CEO and other key responsible persons and ensuring their compensation is competitive and consistent with the Company's culture, objectives and strategy.

As at 30 September 2015, the RC comprises six (6) Directors, all of whom are Non-Executive Directors.

The principal duties and functions of the RC are as follows:

- (i) To determine and recommend for approval of the Board, the framework or broad policies relating to terms of employment and remuneration of the Non-Executive Directors, CEO and COO. The framework/policies are consistent with the requirements of [BNM/RH/GL/003-1].
- (ii) To recommend to the Board the remuneration packages of the CEO and COO. The remuneration packages for the CEO and COO are structured such that they link rewards to corporate and individual performances to encourage high performance standards.
- (iii) To review and recommend to the Board the remuneration of the Non-Executive Directors within the limits set by the shareholders. A Non-Executive Director shall abstain from discussions relating to his remuneration. The remuneration of a Non-Executive Director should reflect the level of responsibilities undertaken and contributions to the effectiveness of the Board.

#### STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## 3. Remuneration Committee ("RC") (Cont'd.)

The RC held one (1) meeting during the financial year. Attendance of the members at the meeting are as follows:

Membership:	<u>Attendance</u>
En. Mohammad Nizar Bin Idris (Chairman)	1/1
Mr. Chan Thye Seng	1/1
Mr. William Robertson Dommisse	1/1
Dato' Dr. Zaha Rina Binti Zahari	1/1
Pn. Norazian Binti Ahmad Tajuddin	-
Mr. Michael Yee Kim Shing	1/1

In the meeting of the RC during the financial year, the RC had reviewed and recommended to the Board the remuneration of the CEO and COO. Directors do not participate in decisions regarding their own remuneration.

#### Remuneration Policy

A Remuneration Policy has been established to govern the remuneration of the Non-Executive Directors, CEO, COO and employees in control function (which comprises Internal Audit, Risk Management and Compliance functions). The Remuneration Policy was revised during the financial year to incorporate the requirements under BNM's policy document on 'Risk Governance' [BNM/RH/GL 013-5].

## 4. Risk Management Committee ("RMC")

The RMC was established by the Board on 17 June 2003 to oversee the senior management's activities in managing the key risk areas of the Company and ensuring that the risk management process is in place and functioning effectively.

As at 30 September 2015, the RMC comprises six (6) Directors, all of whom are Non-Executive Directors.

#### STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## 4. Risk Management Committee ("RMC") (Cont'd.)

The principal duties and functions of the RMC are as follows:

- (i) To review and recommend risk management strategies, policies and risk tolerance limits for the Board's approval.
- (ii) To review and assess the adequacy of risk management policies and framework for identifying, measuring, monitoring and controlling risks as well as the extent to which the framework is operating effectively.
- (iii) To ensure adequate infrastructure, resources and systems are in place for an effective risk management i.e. ensuring that the staff responsible for implementing risk management perform those duties independently of the Company's risk taking activities.
- (iv) To review the management's periodic reports on risk exposure, risk portfolio composition and risk management activities.

The RMC held five (5) meetings during the financial year. Attendance of the members at the meetings are as follows:

Membership:	<u>Attendance</u>
Dato' Dr. Zaha Rina Binti Zahari (Chairman)	5/5
En. Mohammad Nizar Bin Idris	5/5
Mr. Chan Thye Seng	5/5
Mr. William Robertson Dommisse	5/5
Pn. Norazian Binti Ahmad Tajuddin	2/2
Mr. Michael Yee Kim Shing	5/5

During the financial year, the RMC had conducted a review of the strategic risks of the Company as well as all known risks identified by the individual business units.

#### Risk Management Framework

The RMC was established to oversee the formulation of an effective enterprise risk management framework and to monitor risk management activities. In accordance with the risk management framework, a Risk Management Department was established to assist the RMC in implementing the risk management policy, developing and monitoring risk management procedures and measurement methodologies as well as monitoring the progress of risk mitigation plans.

## STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## Directors' Responsibility Statement

The Directors are required by the Companies Act, 1965 to prepare financial statements for each year which have been made out in accordance with the Malaysian Financial Reporting Standards and give a true and fair view of the financial position of the Company as at 30 September 2015 and of the results and cash flows of the Company for the year then ended.

The Directors have the responsibility for ensuring that the Company keeps accounting records that disclose with reasonable accuracy their financial position and which enable them to ensure that the financial statements comply with the Companies Act, 1965 in Malaysia, Financial Services Act 2013 and the guidelines/circulars issued by BNM.

The Directors have the overall responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

#### Management Accountability

The Company has in place a documented and updated organisation structure with clear reporting lines and job description for management and executive employees. In allocating job duties and responsibilities to staff, the Company takes into consideration appropriate segregation of duties and that potentially conflicting responsibilities are not assigned to the same staff. In addition, there are also well documented policies and procedures in the operating manuals for all major functions within the Company.

## Corporate Independence

Quorum at Board meetings of the Company requires a majority of the Directors to be present, provided that at least one (1) Director each nominated by the respective shareholders shall be required to constitute a quorum. The presence of representatives from the two (2) shareholders of almost equivalent shareholdings ensures that some degree of corporate independence is maintained. Moreover, certain matters have been reserved for shareholders' approval. These include financial strategies, change in nature of business, as well as any change in authorised or issued share capital of the Company.

## Financial Reporting

The Board aims to ensure that the quarterly reports and annual financial statements are presented in a manner which provides balanced and comprehensive assessment of the Company's performance and prospect. The Board is assisted by the AC to oversee the financial reporting process of the Company. The AC also reviews the appropriateness of the Company's accounting policies and the changes to these policies to ensure compliance with the accounting and regulatory requirements.

#### STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## Internal Control and Enterprise Risk Management

The Board acknowledges its responsibilities over the system of internal controls, which includes financial, operational and compliance controls maintained by the Company that provides reasonable assurance regarding the reliability and integrity of financial and operational information, effectiveness and efficiency of operations, safeguarding of assets and compliance with laws, regulations and contracts, as well as with internal procedures and guidelines. While acknowledging their responsibility for the system of internal control, the Board is aware that such a system is designed to manage rather than eliminate risks and therefore cannot provide an absolute assurance against material misstatement or loss. The Board further regards risk management as an integral part of the Company's business operations and has accordingly implemented an enterprise risk management across the Company. In this respect, the Company has established a risk management framework and has in place an ongoing process of identifying, evaluating, managing and reporting of significant risks that may affect the achievement of its business objectives throughout the financial year under review and up to the date of this report.

The Board is assisted by an AC to review audit issues concerning internal controls identified by the Internal Auditors and regulatory examiners. The Internal Audit function is provided by the Internal Audit Department of the holding company, Pacific & Orient Berhad, based on the Audit Planning Memorandum approved by the Company's AC. The activities of this Department, which reports regularly to the AC, provides the Board with much of the assurance it requires regarding the adequacy and integrity of the risk management and internal control system.

The Board is also assisted by a RMC, which meets regularly to oversee the development of risk management policies and procedures, monitor and evaluate the numerous risks that may arise from the business activities. A Risk Management Department has also been established to assist the RMC to discharge its duties. The RMC receives regular reports from the Risk Management Department, which in turn receives regular information on risks from the respective risk owners.

To assist the Board in its risk management and internal control responsibilities, the Board also receives periodic reports from the CEO on the scope and performance of the risk management and internal control system. The periodic reports from the CEO are prepared based on an assessment process derived from a system of direct and indirect assessment of the risk management and internal control system implemented. For the current year under review, the CEO has intimated that the Company's risk management and internal control system was adequate and generally effective in addressing the identified risk of the Company. Although minor lapses were noted, these did not have a significant impact on the Company.

Such reporting is intended to aid the Board in discharging its responsibilities for the risk management and internal control system of the Company and serves to provide additional comfort in addition to the Internal and External Auditors' and regulatory examiner's reports received regularly.

## STATEMENT ON CORPORATE GOVERNANCE (CONT'D.)

## Relationship with External Auditors

The Company, through the AC, has an appropriate and transparent relationship with the External Auditors. In the course of the audit of the Company's financial statements, the External Auditors have highlighted to the AC and the Board, matters that require the Board's attention. AC meetings are attended by the External Auditors for purposes of presenting their audit plan and report and for presenting their comments on the audited financial statements. The AC meets at least twice a year with the External Auditors to discuss their audit plan, the Company's financial statements and the audit findings. The AC also meets with the External Auditors whenever it deems necessary. In the financial year ended 30 September 2015, the AC had met with the External Auditors twice without the presence of any Executive and Non-Independent Board members.

#### HOLDING AND ULTIMATE HOLDING COMPANY

The Directors regard Pacific & Orient Berhad, a company incorporated in Malaysia, as the holding and ultimate holding company.

#### SIGNIFICANT EVENT

There were no significant events during or subsequent events after the financial year.

## **AUDITORS**

The auditors, Ernst & Young, have expressed their willingness to continue in office.

Signed on behalf of the Board in accordance with a resolution of the Directors dated 26 November 2015.

MOHAMMAD NIZAR BIN IDRIS

ABDUL RAHMAN BIN TALIB

Kuala Lumpur

#### PACIFIC & ORIENT INSURANCE CO. BERHAD

(Incorporated in Malaysia)

#### STATEMENT BY DIRECTORS

We, MOHAMMAD NIZAR BIN IDRIS and ABDUL RAHMAN BIN TALIB, being two of the Directors of PACIFIC & ORIENT INSURANCE CO. BERHAD, do hereby state that, in the opinion of the Directors, the financial statements set out on pages 26 to 114, are properly drawn up in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the Companies Act, 1965 in Malaysia so as to give a true and fair view of the financial position of the Company as at 30 September 2015 and of the results and cash flows of the Company for the year then ended.

Signed on behalf of the Board in accordance with a resolution of the Directors dated 26 November 2015.

MOHAMMAD NIZAR BIN IDRIS

ABDUL RAHMAN BIN TALIB

#### STATUTORY DECLARATION

I, ABDUL RAHMAN BIN TALIB, being the Director primarily responsible for the financial management of PACIFIC & ORIENT INSURANCE CO. BERHAD, do solemnly and sincerely declare that the financial statements set out on pages 26 to 114 are, to the best of my knowledge and belief, correct, and I make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declarations Act, 1960.

Subscribed and solemnly declared by
the abovenamed ABDUL RAHMAN BIN TALIB
at Kuala Lumpur in Wilayah Persekutuan
on 26 November 2015

ABDUL RAHMAN BIN TALIB

Before me,

Commissioner for Oaths 65
Nama: KAPT. (B) JASNIBINYUSOFF

Lot 1.08, Tingkat 1,

Bangunan KWSP, Jln Raja Laut,
50350 Kuala Lumpur.
Tel: 019-6680745



Ernst & Young AF: 0039 GST Reg No: 001556430848 Chartered Accountants Level 23A Menara Milenium Jalan Damanlela, Pusat Bandar Damansara 50490 Kuala Lumpur Malaysia Tel: +603 7495 8000 Fax: +603 2095 5332 (General line) +603 2095 9076 +603 2095 9078

#### 12557-W

Independent auditors' report to the members of Pacific & Orient Insurance Co. Berhad (Incorporated in Malaysia)

#### Report on the financial statements

We have audited the financial statements of Pacific & Orient Insurance Co. Bhd ("the Company"), which comprise the statement of financial position as at 30 September 2015 of the Company, the income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows of the Company for the year ended 30 September 2015, and a summary of significant accounting policies and other explanatory information, as set out on pages 26 to 114.

## Directors' responsibility for the financial statements

The directors of the Company are responsible for the preparation of financial statements so as to give a true and fair view in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia. The directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with approved standards on auditing in Malaysia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



12557-W

Independent auditors' report to the members of Pacific & Orient Insurance Co. Berhad (Cont'd.) (Incorporated in Malaysia)

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Company as at 30 September 2015 and of its financial performance and cash flows for the financial year then ended in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia.

## Report on other legal and regulatory requirements

In accordance with the requirements of the Companies Act, 1965 in Malaysia, we also report that in our opinion, the accounting and other records and the registers required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

#### Other matters

This report is made solely to the member of the Company, as a body, in accordance with Section 174 of the Companies Act, 1965 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

Ernt Hog Ernst & Young AF: 0039

Chartered Accountants

Kuala Lumpur, Malaysia 26 November 2015 Ni

Megat Iskandar Shah Bin Mohamad Nor No. 3083/07/17(J) Chartered Accountant

# PACIFIC & ORIENT INSURANCE CO. BERHAD

(Incorporated in Malaysia)

# STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2015

ASSETS	Note	2015 RM'000	2014 RM'000
Property, plant and equipment	5	19,423	20,150
Investment properties	6	1,020	840
Prepaid land lease payments	7	306	310
Intangible assets	8	259	321
Investments	9	723,869	790,951
Reinsurance assets	10	214,914	215,849
Insurance receivables	11	25,110	24,246
Other receivables	12	81,934	66,272
Cash and cash equivalents	13	25,011	3,993
TOTAL ASSETS		1,091,846	1,122,932
EQUITY AND LIABILITIES  Share capital Revaluation reserve Available-for-sale reserve Retained profits TOTAL EQUITY	14 15	100,000 8,914 2,126 117,293 228,333	100,000 8,799 5,238 144,473 258,510
Insurance contract liabilities	16	771,398	772,657
Deferred tax liabilities	17	680	884
Insurance payables	18	15,227	11,488
Hire purchase creditors	19	845	716
Tax payable		_	3,587
Borrowings	20	68,546	68,396
Other payables	21	6,817	6,694
TOTAL LIABILITIES		863,513	864,422
TOTAL LIABILITIES AND EQUITY		1,091,846	1,122,932

# PACIFIC & ORIENT INSURANCE CO. BERHAD (Incorporated in Malaysia)

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2015

		<b>◆</b> N	on-Distributal	ole	Distributable	
	Note	Share capital RM'000	Revaluation reserve RM'000	Available -for-sale reserve RM'000	Retained profits RM'000	Total RM'000
At 1 October 2014		100,000	8,799	5,238	144,473	258,510
Net profit for the year		_		-	21,720	21,720
Other comprehensive income/ (loss) for the year	34	<u>.</u>	115	(3,112)	-	(2,997)
Total comprehensive income/ (loss) for the year		-	115	(3,112)	21,720	18,723
Dividends	33	-	-		(48,900)	(48,900)
At 30 September 2015		100,000	8,914	2,126	117,293	228,333
At 1 October 2013		100,000	8,799	(1,345)	146,347	253,801
Net profit for the year		-	-	-	48,914	48,914
Other comprehensive income for the year	34	_		6,583	= pr., =	6,583
Total comprehensive income for the year		-	-	6,583	48,914	55,497
Dividends	33	-	-	-	(50,788)	(50,788)
At 30 September 2014		100,000	8,799	5,238	144,473	258,510

# PACIFIC & ORIENT INSURANCE CO. BERHAD (Incorporated in Malaysia)

# INCOME STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2015

	Note	2015 RM'000	2014 RM'000
	Note	KIVI 000	KIVI 000
Operating revenue	22	449,099	525,750
Gross earned premiums	23(a)	415,429	496,321
Premiums ceded to reinsurers	23(b)	(125,059)	(146,588)
Net earned premiums		290,370	349,733
Investment income	24	33,670	29,429
Realised gains	25	660	370
Commission income		24,113	23,595
Fair value losses	26	(1,945)	(1,710)
Other operating (expenses)/revenue	27	(282)	520
Other revenue		56,216	52,204
Gross claims paid	28	(249,595)	(291,988)
Claims ceded to reinsurers	28	71,936	85,129
Gross change in insurance contract liabilities	28	(51,600)	(12,875)
Change in insurance contract liabilities ceded			
to reinsurers	28	15,327	(2,956)
Net claims incurred		(213,932)	(222,690)
Commission expense		(39,148)	(50,569)
Management expenses	29	(57,998)	(54,829)
Finance costs	35	(5,502)	(5,492)
Other expenses		(102,648)	(110,890)
Profit before taxation		30,006	68,357
Taxation	31	(8,286)	(19,443)
Net profit for the year		21,720	48,914
Basic earnings per share (sen)	32	21.72	48.91

# PACIFIC & ORIENT INSURANCE CO. BERHAD (Incorporated in Malaysia)

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 SEPTEMBER 2015

	Note	2015 RM'000	2014 RM'000
Net profit for the year		21,720	48,914
Other comprehensive (loss)/income:			
Items that will not be reclassified to income statement in subsequent periods:			
Deferred tax in respect of revaluation reserve Net gain		115	-
Items that may be reclassified to income statement in subsequent periods:			
Fair value changes on available-for-sale ("AFS") financial assets Deferred tax Net (loss)/gain		(4,187) 1,075 (3,112)	8,778 (2,195) 6,583
Other comprehensive (loss)/income for the year, net of tax	34	(2,997)	6,583
Total comprehensive income for the year		18,723	55,497

# PACIFIC & ORIENT INSURANCE CO. BERHAD

(Incorporated in Malaysia)

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 SEPTEMBER 2015

CASH FLOW FROM OPERATING ACTIVITIES  Profit before taxation Adjustments for: Depreciation of property, plant and equipment  1,106 1,080
Profit before taxation 30,006 68,357 Adjustments for: Depreciation of property, plant and equipment 1,106 1,080
Adjustments for: Depreciation of property, plant and equipment 1,106 1,080
Depreciation of property, plant and equipment 1,106 1,080
Amortisation:
- prepaid land lease payments 4 4
- intangible assets 437 426
- premiums, net of accretion of discounts - 43
Transaction costs of borrowing 151 132
Loss on disposal of property, plant and equipment 66 76
Impairment loss of AFS financial assets 2,125 1,855
Gain on disposal of investments (716)
Gain from fair value adjustments of investment properties (180)
Write off of property, plant and equipment 5
Short term accumulating compensated absences 108 60
Dividend income (1,555) (973)
Interest income $(27,523)$ $(26,568)$
Profit income from islamic fixed deposits (1,114)
Allowance for impairment of:
- insurance receivables 752 867
- other receivables 991 -
- reinsurance assets 1,839 -
Write back in allowance for impairment of
insurance receivables (990)
Interest expense
Operating profit before working capital changes 10,860 49,986
Changes in working capital:
Purchase of investments (57,000)
Disposal of investments 1,016 6,145
Capital repayment in respect of AFS financial assets - 36
Decrease in deposits and placements with
financial institutions 118,128 863
Increase in insurance receivables (627)
Increase in other receivables (13,792) (11,685)

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 SEPTEMBER 2015 (CONT'D.)

		2015	<u>2014</u>
		RM'000	RM'000
CASH FLOW FROM OPERATING ACTIVITIES (Cont'd.)			
Changes in working conitals (Cont'd)			
Changes in working capital: (Cont'd.)		(004)	12 624
(Increase)/decrease in reinsurance assets Decrease in insurance contract liabilities		(904)	13,634
		(1,259) 3,740	(13,880)
Increase in insurance payables		0.000	2,744
Decrease in other payables		(5,306)	(5,331)
Cash generated from operations		54,856	41,217
Net tax paid		(11,661)	(16,040)
Dividends received		897	530
Interest received		25,436	25,952
Profit received from islamic fixed deposits		1,114	(2.6)
Interest paid		(28)	(36)
Net cash generated from operating activities		70,614	51,623
CASH FLOW FROM INVESTING ACTIVITIES			
Disposal of property, plant and equipment		197	152
Purchase of property, plant and equipment		(157)	(625)
Purchase of intangible assets		(375)	(526)
Net cash used in investing activities		(335)	(999)
The such disease in investing delivious		(555)	(222)
CASH FLOW FROM FINANCING ACTIVITIES			
Dividends paid		(48,900)	(50,788)
Decrease in hire purchase creditors		(361)	(325)
Net cash used in financing activities		(49,261)	(51,113)
Net increase/(decrease) in cash and cash equivalents		21,018	(489)
Cash and cash equivalents at beginning of year		3,993	4,482
Cash and cash equivalents at end of year	13	25,011	3,993

## PACIFIC & ORIENT INSURANCE CO. BERHAD

(Incorporated in Malaysia)

## NOTES TO THE FINANCIAL STATEMENTS - 30 SEPTEMBER 2015

#### CORPORATE INFORMATION

The Company is engaged principally in the underwriting of all classes of general insurance business.

There have been no significant changes in the nature of this principal activity during the financial year.

The Company is a public company, incorporated and domiciled in Malaysia. The registered office of the Company is located at 11th Floor, Wisma Bumi Raya, No. 10, Jalan Raja Laut, 50350 Kuala Lumpur, Malaysia.

The holding and ultimate holding company is Pacific & Orient Berhad, a company incorporated in Malaysia and listed on the Main Market of Bursa Malaysia Securities Berhad.

The financial statements of the Company were authorised for issue on 26 November 2015 pursuant to a resolution by the Board of Directors.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

## (a) Basis of Preparation

The financial statements of the Company have been prepared in accordance with Malaysian Financial Reporting Standards ("MFRSs"), International Financial Reporting Standards ("IFRSs"), the requirements of the Companies Act, 1965 in Malaysia, Financial Services Act 2013 and Guidelines/Circulars issued by Bank Negara Malaysia ("BNM").

At the beginning of the current financial year, the Company had adopted new and revised MFRSs, amendments to MFRSs and Issues Committee ("IC") Interpretations as described fully in Note 3.

The financial statements of the Company have been prepared under the historical basis unless disclosed otherwise in the significant accounting policies.

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expenses will not be offset in the income statement unless required or permitted by any accounting standard or interpretation, as specifically disclosed in the accounting policies of the Company.

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

## (a) Basis of Preparation (Cont'd.)

The financial statements are presented in Ringgit Malaysia ("RM") and all values are rounded to the nearest thousand ("RM'000") except when otherwise indicated.

## (b) Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the assumption that the transaction to sell asset or transfer the liability takes place either:

- in the principal market for the asset or liability; or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances for which different data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised into one of the three different levels of the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

## (b) Fair Value Measurement (Cont'd.)

The Company analyses the movements in the values of assets and liabilities which are required to be remeasured or reassessed as per the Company's accounting policies. For this analysis, the Company verifies the major inputs in the latest valuation by agreeing the information to the relevant valuation reports and other related documents.

## (c) Property, Plant and Equipment and Depreciation

All items of property, plant and equipment are initially recorded at cost. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably.

The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Subsequent to recognition, property, plant and equipment except for freehold land and buildings and leasehold buildings are stated at cost less accumulated depreciation and any accumulated impairment losses.

Freehold land and buildings and leasehold buildings are stated at revalued amounts, which are the fair values at the date of the revaluation less subsequent accumulated depreciation (except for freehold land which has an unlimited useful life and therefore is not depreciated) and any subsequent accumulated impairment losses. Fair values are determined from market-based evidence by appraisals that are undertaken by professionally qualified valuers. Revaluations are performed once in every five years or earlier if the carrying values of the revalued properties are materially different from their market values. Any revaluation surplus is credited to the revaluation reserve included within equity, except to the extent that it reverses a revaluation decrease for the same property previously recognised in income statement, in which case the increase is recognised in income statement to the extent of the decrease previously recognised.

A revaluation deficit is first offset against unutilised previously recognised revaluation surplus in respect of the same property and the balance is thereafter recognised in income statement.

Any accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the property and the net amount is restated to the revalued amount of the property. Upon disposal or retirement of a property, any revaluation reserve relating to the particular property is transferred directly to retained profits.

Depreciation of other property, plant and equipment is provided for on a straight line basis to write off the cost of each asset to its residual value over its estimated useful life.

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

#### (c) Property, Plant and Equipment and Depreciation (Cont'd.)

The principal annual rates of depreciation are:

Buildings	2%
Computer equipment	10%
Motor vehicles	20%
Office equipment	10%
Furniture, fixtures and fittings	10%

The residual values, useful lives and depreciation methods are reviewed at each financial year end to ensure that the amount, method and period of depreciation are consistent with previous estimates and the expected pattern of consumption of the future economic benefits embodied in the items of property, plant and equipment.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal.

The difference between the net disposal proceeds and the net carrying amount is recognised in the income statement and the unutilised portion of the revaluation surplus on that item is taken directly to retained profits.

#### (d) Investment Properties

Investment properties are properties which are held either to earn rental income or for capital appreciation or for both. Such properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value. Fair value is arrived at by reference to market evidence of transaction prices for similar properties and is determined by registered independent valuers having an appropriate recognised professional qualification and recent experience in the location and category of the properties being valued. Revaluations are performed once in every three years or earlier if the carrying values of the revalued properties are materially different from their market values.

Gains or losses arising from changes in the fair values of investment properties are recognised in profit or loss in the year in which they arise.

A property interest under an operating lease is classified and accounted for as an investment property on a property-by-property basis when the Company holds it to earn rental or for capital appreciation or both. Any such property interest under an operating lease classified as an investment property is carried at fair value.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in the income statement in the year in which they arise.

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

#### (e) Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised on a straight-line basis over the estimated economic useful lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each reporting date.

Intangible assets with indefinite useful lives are not amortised but tested for impairment annually or more frequently if the events or changes in circumstances indicate that the carrying value may be impaired either individually or at the cash-generating unit level. The useful life of an intangible asset with an indefinite life is also reviewed annually to determine whether the useful life assessment continues to be supportable.

The useful lives of computer software and licences are considered to be finite because computer software and licences are susceptible to technological obsolescence.

The acquired computer software and licences are amortised using the straight line method over their estimated useful lives not exceeding 10 years. Impairment is assessed whenever there is indication of impairment and the amortisation period and method are also reviewed at least at each reporting date.

#### (f) Financial Instruments

A financial instrument is recognised in the financial statements when, and only when, the Company becomes a party to the contractual provisions of the instrument.

Financial instruments are categorised and measured using accounting policies as mentioned below:

#### (i) Financial assets

Financial assets are categorised and measured as follows:

# (a) Financial assets at fair value through profit or loss ("FVTPL")

Financial assets are classified as financial assets at fair value through profit or loss if they are held for trading or are designated as such upon initial recognition. Financial assets held for trading are derivatives (including separated embedded derivatives) or financial assets acquired principally for the purpose of selling in the near term.

#### 2. <u>SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)</u>

### (f) Financial Instruments (Cont'd.)

#### (i) Financial assets (Cont'd.)

#### (a) Financial assets at fair value through profit or loss ("FVTPL") (Cont'd.)

Subsequent to initial recognition, financial assets at fair value through profit or loss are measured at fair value. Any gains or losses arising from changes in fair value are recognised in the income statement. Net gains or net losses on financial assets at fair value through profit or loss do not include exchange differences, interest and dividend income. Exchange differences, interest and dividend income on financial assets at fair value through profit or loss are recognised separately in the income statement as part of other losses or other income.

# (b) Held-to-maturity ("HTM") investments

HTM investments are non-derivative securities with fixed or determinable payments and fixed maturities that the Company's management has positive intention and ability to hold until maturity.

HTM investments are initially recognised at cost, being the fair value of the consideration paid for the acquisition of the investments. After initial recognition, HTM investments are measured at amortised cost, using the effective interest method less impairment loss. Gains and losses are recognised in the income statement when the investments are derecognised or impaired, as well as through the amortisation process.

#### (c) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Loans and receivables are initially measured at cost plus transaction costs and subsequently measured at amortised cost using the effective interest method. Gains or losses are recognised in the income statement when the receivables are derecognised or impaired, as well as through the amortisation process.

# (d) Available-for-sale ("AFS") financial assets

AFS financial assets are non-derivative financial assets not classified in any of the above categories.

AFS financial assets are initially measured at fair value plus transaction costs that are directly attributable to their acquisition and are subsequently measured at their fair values.

# 2. <u>SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)</u>

# (f) Financial Instruments (Cont'd.)

#### (i) Financial assets (Cont'd.)

#### (d) Available-for-sale ("AFS") financial assets (Cont'd.)

Fair value gains or losses of AFS financial assets are recognised in AFS reserve in the statement of changes in equity, except for impairment losses and foreign exchange gains and losses arising from monetary items which are recognised in the income statement accordingly. The cumulative gain or loss previously recognised in equity is reclassified into the income statement when the AFS financial assets is derecognised.

Investments in equity instruments that are classified as AFS financial assets that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are stated at cost less impairment loss.

All financial assets, except those measured at fair value through profit or loss, are subject to review for impairment as described in Note 2(g)(i).

#### (ii) Financial liabilities

Financial liabilities are classified as either (a) financial liabilities at fair value through profit or loss or (b) other financial liabilities.

#### (a) Financial liabilities at fair value through profit or loss ("FVTPL")

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities held for trading include derivatives entered into by the Company that do not meet the hedge accounting criteria. Derivative liabilities are initially measured at fair value and subsequently stated at fair value, with any resultant gains or losses on derivatives recognised in profit or loss. Net gains or losses on derivatives include exchange differences.

The Company has not designated any financial liabilities as at fair value through profit or loss.

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

#### (f) Financial Instruments (Cont'd.)

## (ii) Financial liabilities (Cont'd.)

#### (b) Other financial liabilities

The Company's financial liabilities comprise insurance payables, other payables and borrowings.

Insurance payables, other payables and borrowings are recognised initially at their respective fair value net of directly attributable transaction costs and subsequently measured at amortised cost using the effective interest method.

Gains and losses are recognised in the income statement when the liabilities are derecognised and through the amortisation process.

### (iii) Regular way purchase or sale of financial assets

A regular way purchase or sale is a purchase or sale of a financial asset under a contract whose terms require delivery of the asset within the time frame established generally by regulation or convention in the market place concerned.

All the financial assets of the Company are recognised using trade date, the date that the Company commits to purchase or sell the asset except for debt instruments which are recognised using settlement date, the date the Company receives or delivers the asset.

#### (iv) Derecognition

A financial asset or part of it is derecognised when, and only when the contractual rights to the cash flows from the financial asset expire or the financial asset is transferred to another party without retaining control or substantially all risks and rewards of the asset. On derecognition of a financial asset, the difference between the carrying amount and the sum of the consideration received (including any new asset obtained less any new liability assumed) and any cumulative gain or loss that had been recognised in equity is recognised in the income statement.

A financial liability or a part of it is derecognised when, and only when, the obligation specified in the contract is discharged or cancelled or expires. On derecognition of a financial liability, the difference between the carrying amount of the financial liability extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in the income statement.

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

#### (g) Impairment

#### (i) Financial assets

The Company assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired.

Objective evidence that a financial asset is impaired includes observable data about loss events such as significant financial difficulty of the issuer or obligor; significant adverse changes in the business environment in which the issuer or obligor operates; and the disappearance of an active market for that financial asset because of financial difficulties, which indicate that there is a measurable decrease in the estimated future cash flows.

#### (a) Financial assets carried at amortised cost

If there is objective evidence that an impairment loss on a financial asset carried at amortised cost has been incurred, the amount of impairment loss is measured as the difference between the financial asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the financial asset is reduced and the loss is recorded in the income statement.

The Company first assess whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in collective assessment of impairment. The impairment assessment is performed at each reporting date.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. Any subsequent reversal of an impairment loss is recognised in income statement, to the extent that the carrying value of asset does not exceed its amortised cost at the reversal date.

If an AFS financial asset is impaired, an amount comprising the difference between its cost (net of any principal repayment and amortisation) and its current fair value, is transferred to the income statement.

#### 2. <u>SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)</u>

# (g) Impairment (Cont'd.)

#### (i) Financial assets (Cont'd.)

#### (b) AFS financial assets

Impairment loss in respect of an equity instrument classified as AFS financial asset is not reversed through the income statement in subsequent periods.

Impairment loss on debt instruments classified as AFS financial asset is reversed through the income statement if the increase in the fair value of the debt instruments can be objectively related to an event occurring after the impairment loss was recognised in the income statement.

#### (ii) Non - financial assets

The carrying amounts of non-financial assets, other than investment properties and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated to determine the amount of impairment loss.

For the purpose of impairment testing of these assets, recoverable amount is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. If this is the case, recoverable amount is determined for the cash-generating unit ("CGU") to which the asset belongs.

An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs to sell and its value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Impairment losses recognised in respect of a CGU or groups of CGU are allocated to reduce the carrying amount of the other assets in the unit or groups of units on a pro-rata basis.

An impairment loss is recognised in the income statement in the period in which it arises.

An impairment loss for an asset is reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised.

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

# (g) Impairment (Cont'd.)

#### (ii) Non - financial assets (Cont'd.)

The carrying amount of an asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of amortisation or depreciation) had no impairment loss been recognised for the asset in prior years.

# (h) Cash and Cash Equivalents

Cash and cash equivalents consist of cash in hand and at banks, and deposits held at call with financial institutions with original maturities of three months or less. It excludes deposits which are held for investment purpose.

The statement of cash flow is prepared using the indirect method.

# (i) Insurance Payables

Insurance payables are recognised when due and measured on initial recognition at the fair value of the consideration payable less directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortised cost using the effective interest method.

#### (j) Borrowings

Borrowings (including subordinated notes) are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost using the effective interest method. Any difference between initial recognised amount and redemption value is recognised in the income statement over the period of the borrowing using the effective interest method.

#### (k) Product Classification

The Company issues contracts that transfer insurance risk.

Insurance contracts are those contracts that transfer significant insurance risk. An insurance contract is a contract under which the Company (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Company determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur.

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

#### (k) Product Classification (Cont'd.)

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its life-time, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expired.

When insurance contracts contain both a financial risk component and a significant insurance risk component and the cash flows from the two components are distinct and can be measured reliably, the underlying amounts are unbundled. Any premiums relating to the insurance risk component are accounted for on the same bases as insurance contracts and the remaining element is accounted for as a deposit through the statement of financial position similar to investment contracts.

## (l) Reinsurance

The Company cedes insurance risk in the normal course of business for all of its businesses. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the insurer's policies and are in accordance with the related reinsurance contracts.

Ceded reinsurance arrangements do not relieve the Company from its obligations to policyholders. Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets are reviewed for impairment at each reporting date or more frequently when an indication of impairment arises during the reporting period. Impairment occurs when there is objective evidence as a result of an event that occurred after initial recognition of the reinsurance asset that the Company may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Company will receive from the reinsurer. The impairment loss is recorded in the income statement.

Gains or losses on buying reinsurance are recognised in the income statement immediately at the date of purchase and are not amortised.

The Company also assumes reinsurance risk in the normal course of business for general insurance contracts when applicable.

Premiums and claims on assumed reinsurance are recognised as revenue or expenses in the same manner as they would be if the reinsurance was considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contract.

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

## (l) Reinsurance (Cont'd.)

Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or have expired or when the contract is transferred to another party.

#### (m) Insurance Receivables

Insurance receivables are amounts receivable under the contractual terms of an insurance contract. On initial recognition, insurance receivables are measured at fair value based on the consideration given. Subsequent to initial recognition, insurance receivables are measured at amortised cost, using the effective interest method.

Insurance receivables are assessed at each reporting date for objective evidence of impairment. If any such evidence exists, the amount of impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the insurance receivable's original effective interest rate. The impairment loss is recognised in the income statement. The basis for recognition of such impairment loss is as described in Note 2(g)(i)(a).

Insurance receivables are derecognised when the rights to receive cash flows from them have expired or when they have been transferred and the Company has also transferred substantially all risks and rewards of ownership.

#### (n) Commission Expenses and Commission Income

Gross commission expenses, which are cost directly incurred in securing premium on insurance policies, and income derived from reinsurers in the course of ceding of premiums to reinsurers, are charged to the income statement in the period in which they are incurred.

# (o) Equity Instruments

Ordinary shares are recorded at nominal value and are classified as equity. Dividends on ordinary shares are recognised in equity in the periods in which they are declared.

Costs incurred directly attributable to the issuance of shares are accounted for as deduction from equity.

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

# (p) General Insurance Underwriting Results

The general insurance underwriting results are determined for each class of business after taking into account reinsurances, unearned premiums, claims incurred and commissions.

#### (i) Premium income

Premium is recognised in a financial period in respect of risks assumed during that particular financial period. Inward treaty reinsurance premiums are recognised on the basis of periodic advices received from ceding insurers.

#### (ii) Insurance contract liabilities

Insurance contract liabilities comprise premium liabilities and claims liabilities.

#### Premium liabilities

Premium liabilities are reported at the higher of the aggregate of the unearned premium reserves ("UPR") for all lines of business and the best estimate value of the insurer's unexpired risk reserves ("URR") at the end of the financial year and the provision of risk margin for adverse deviation ("PRAD") calculated at 75% confidence level at the overall level of the Company.

#### - UPR

UPR represents the portion of premium income not yet earned at reporting date. UPR is computed on the following bases:

- 25% method for marine cargo, aviation cargo and transit
- 1/24th method for fire, engineering, and marine hull with a deduction of 15%, bonds and motor with a deduction of 10%, medical with a deduction of 10% 15% and all other classes of business with a deduction of 25% or actual commission incurred, whichever is lower
- 1/8th method for overseas inward treaty business with a deduction of 20% for acquisition costs
- Non-annual policies with a duration of cover extending beyond one year is time apportioned over the period of the risks.

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

# (p) General Insurance Underwriting Results (Cont'd.)

#### (ii) Insurance contract liabilities (Cont'd.)

#### Premium liabilities (Cont'd.)

#### - URR

URR is a prospective estimate of the expected future payments arising from future events insured under policies in force as at the end of the financial year and also includes allowance for expenses, including overheads and cost of reinsurance, expected to be incurred during the unexpired period in administering these policies and settling the relevant claims, and expected future premium refunds.

# Claims liabilities

Claims liabilities are recognised as the obligation to make future payments in relation to all claims that have been incurred as at the end of the financial year. They are recognised in respect of both direct insurance and inward reinsurance. The value of claims liabilities are based on the best estimate cost which include provision for claims reported, claims incurred but not reported ("IBNR") and direct and indirect claim-related expenses as well as a PRAD calculated at 75% confidence level at the overall level of the Company. The claims liabilities are calculated based on an actuarial valuation by a qualified actuary, using a mathematical method of estimation based on, among others, actual claims development pattern.

#### (q) Liability Adequacy Test

At each reporting date, the Company reviews all insurance contract liabilities to ensure that the carrying amount of the liabilities is sufficient or adequate to cover the obligations of the Company, contractual or otherwise, with respect to insurance contracts issued. In performing this review, the Company compares all contractual cash flows against the carrying value of insurance contract liabilities. Any deficiency is recognised in the income statement.

The estimation of claim and premium liabilities performed at reporting date is part of the liability adequacy tests performed by the Company. Based on this, all insurance contract liabilities as at the reporting date are deemed to be adequate.

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

#### (r) Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, when it is probable that an outflow of resources will be required to settle the obligation, and when a reliable estimate of the amount can be made. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount of a provision is the present value of the expenditure expected to be required to settle the obligation.

#### (s) Other Revenue Recognition

- (i) Rental income is recognised on an accrual basis except where default in payment of rent has already occurred and rent due remains outstanding for over six months, in which case recognition of rental income is suspended. Subsequent to suspension, rental income is recognised on the receipt basis until all arrears have been paid.
- (ii) Interest income from money market instruments and deposits and placements with financial institutions are recognised using the effective interest rate method.
- (iii) Dividend income is recognised when the right to receive payment is established.
- (iv) Income from Islamic corporate bond is recognised using the effective interest method.

#### (t) Foreign Currencies

#### (i) Functional and presentation currency

The financial statements of the Company are measured using the currency of the primary economic environment in which the Company operates ("the functional currency"). The financial statements are presented in Ringgit Malaysia ("RM"), which is also the Company's functional currency.

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

# (t) Foreign Currencies (Cont'd.)

#### (ii) Foreign currency transactions

In preparing the financial statements of the Company, transactions in currencies other than the entity's functional currency (foreign currencies) are recorded in the functional currency using the exchange rates prevailing at the dates of the transactions. At each reporting date, monetary items denominated in foreign currencies are translated at the rates prevailing on the reporting date. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing on the date when the fair value was determined.

Non-monetary items that are measured in terms of historical cost in a foreign currency are not translated using the exchange rates prevailing at the dates of transactions. Exchange differences arising on the settlement of monetary items and on the translation of monetary items are included in the income statement for the period in which they arise.

# (u) Income Tax

Income tax on the profit or loss for the year comprises current and deferred tax. Current tax is the expected amount of income tax payable in respect of the taxable profit for the year and is measured using the tax rate as enacted at the reporting date.

Deferred tax is provided for, using the liability method. In principle, deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised for all deductible temporary differences, unused tax losses, unused capital allowances and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, unused tax losses, unused capital allowances and unused tax credits can be utilised.

Deferred tax is measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at the reporting date.

Deferred tax is recognised in the income statement as income or expense, except when it arises from a transaction which is recognised directly in equity, in which case the deferred tax is also recognised directly in equity.

#### 2. <u>SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)</u>

#### (v) Leases

# (i) Classification

A lease is recognised as a finance lease if it transfers substantially to the Company all the risks and rewards incidental to ownership. Leases of land and buildings are classified as operating or finance leases in the same way as leases of other assets and the land and buildings elements of a lease of land and buildings are considered separately for the purposes of lease classification.

All leases that do not transfer substantially all the risks and rewards incidental to ownership are classified as operating leases, with the following exceptions:

- A property held under an operating lease that would otherwise meet the definition
  of an investment property is classified as an investment property on a property-byproperty basis and, if classified as investment property, is accounted for as if held
  under a finance lease, and
- Land held for own use under an operating lease, the fair value of which cannot be measured separately from the fair value of a building situated thereon at the inception of the lease, is accounted for as being held under a finance lease, unless the building is also clearly held under an operating lease.

#### (ii) Finance leases - the Company as lessee

Assets acquired by way of hire purchase agreements are stated at an amount equal to the lower of their fair values and the present value of the minimum payments at the inception of the agreements, less accumulated depreciation and impairment losses.

The corresponding liability is included in the statement of financial position as hire purchase creditors. In calculating the present value of the minimum payments, the discount factor used is the interest rate implicit in the agreements, when it is practicable to determine; otherwise, the Company's incremental borrowing rate is used. Any initial direct costs are charged to income statement.

Hire purchase payments are apportioned between the finance costs and the reduction of the outstanding liability. Finance costs, which represent the difference between the total hire purchase commitments and the fair value of the assets acquired, are recognised in the income statements over the term of the relevant lease so as to produce a constant periodic rate of charge on the remaining balance of the obligations for each accounting period.

The depreciation policy for leased assets is in accordance with that for depreciable property, plant and equipment as described in Note 2(c).

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

#### (v) Leases (Cont'd.)

## (iii) Operating leases - the Company as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the term of the relevant lease. The aggregate benefit of incentives provided by the lessor is recognised as a reduction of rental expense over the lease term on a straight-line basis.

In the case of a lease of land and buildings, the minimum lease payments or the up-front payments made are allocated, whenever necessary, between the land and the buildings elements in proportion to the relative fair values for leasehold interests in the land element and buildings element of the lease at the inception of the lease. The up-front payment represents prepaid lease payments and are amortised on a straight-line basis over the lease term.

# (w) Employee Benefits

#### (i) Short term benefits

Wages, salaries, bonuses and social security contributions are recognised as an expense in the year in which the associated services are rendered by employees of the Company. Short term accumulating compensated absences such as paid annual leave are recognised when services are rendered by employees that increase their entitlement to future compensated absences.

Short term non-accumulating compensated absences such as sick leave are recognised when the absences occur.

#### (ii) Defined contribution plans

As required by law, the Company makes contributions to the national pension scheme, the Employees Provident Fund ("EPF"). Such contributions are recognised as an expense in the income statement as incurred.

#### (x) Contingent Liabilities and Contingent Assets

A contingent liability or asset is a possible obligation or asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of uncertain future event(s) not wholly within the control of the Company.

Contingent liabilities and assets are not recognised in the statements of financial position of the Company.

# 2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

# (y) Offsetting of Financial Assets and Financial Liabilities

Financial assets and financial liabilities are offset and net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously.

# 3. <u>CHANGES IN ACCOUNTING POLICIES AND EFFECTS ARISING FROM ADOPTION OF NEW AND REVISED MFRSs, AMENDMENTS TO MFRSs AND IC INTERPRETATIONS</u>

(a) The significant accounting policies adopted in this set of financial statements are consistent with those adopted in the audited financial statements for the year ended 30 September 2014 except for the adoption of the following MFRSs, Amendments to MFRSs and IC Interpretations:

Amendments to MFRS 10	Consolidated Financial Statements: Investment Entities					
Amendments to MFRS 12	Disclosure of Interests in Other Entities: Investment Entities					
Amendments to MFRS 119	Defined Benefit Plans: Employee Contributions					
Amendments to MFRS 127	Consolidated and Separate Financial Statements: Investment Entities					
Amendments to MFRS 132	Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities					
Amendments to MFRS 136	Recoverable Amount Disclosures for Non-Financial Assets					
Amendments to MFRS 139	Novation of Derivatives and Continuation of Hedge Accounting					
IC Interpretation 21	Levies					
MFRS 1	First-time Adoption of MFRS (Annual Improvements to MFRSs 2011 – 2013 Cycle)					
MFRS 2	Share-Based Payment (Annual Improvements to MFRSs 2010 – 2012 Cycle)					
MFRS 3	Business Combinations (Annual Improvements to MFRSs 2010 – 2012 Cycle)					
MFRS 3	Business Combinations (Annual Improvements to MFRSs 2011 – 2013 Cycle)					
MFRS 8	Operating Segments (Annual Improvements to MFRSs 2010 – 2012 Cycle)					

# 3. CHANGES IN ACCOUNTING POLICIES AND EFFECTS ARISING FROM ADOPTION OF NEW AND REVISED MFRSs, AMENDMENTS TO MFRSs AND IC INTERPRETATIONS (CONT'D.)

(a) The significant accounting policies adopted in this set of financial statements are consistent with those adopted in the audited financial statements for the year ended 30 September 2014 except for the adoption of the following MFRSs, Amendments to MFRSs and IC Interpretations: (Cont'd.)

MFRS 13	Fair Value Measurement (Annual Improvements to MFRSs 2010 – 2012 Cycle)
MFRS 13	Fair Value Measurement (Annual Improvements to MFRSs 2011 – 2013 Cycle)
MFRS 116	Property, Plant and Equipment (Annual Improvements to MFRSs $2010-2012\ \text{Cycle})$
MFRS 124	Related Party Disclosures (Annual Improvements to MFRSs 2010 – 2012 Cycle)
MFRS 138	Intangible Assets (Annual Improvements to MFRSs 2010 – 2012 Cycle)
MFRS 140	Investment Property (Annual Improvements to MFRSs 2011 – 2013 Cycle)

The adoption of the above MFRSs, Amendments to MFRSs and IC Interpretations did not have any significant impact on the financial statements of the Company.

#### (b) MFRSs and Amendments to MFRSs yet to be effective

The Company has not adopted the following MFRSs and Amendments to MFRSs which have been issued but are not yet effective:

# Effective for financial periods beginning on or after 1 January 2016

MFRS 5	Operations (Annual Improvements to MFRSs 2012 – 2014 Cycle)
MFRS 7	Financial Instruments: Disclosures (Annual Improvements to MFRSs 2012 – 2014 Cycle)
MFRS 14	Regulatory Deferral Accounts

# 3. CHANGES IN ACCOUNTING POLICIES AND EFFECTS ARISING FROM ADOPTION OF NEW AND REVISED MFRSs, AMENDMENTS TO MFRSs AND IC INTERPRETATIONS (CONT'D.)

# (b) MFRSs and Amendments to MFRSs yet to be effective (Cont'd.)

Effective for financial periods beginning on or after 1 January 2016 (Cont'd.)

MFRS 119 Employee Benefits (Annual Improvements to MFRSs

2012 – 2014 Cycle)

MFRS 134 Interim Financial Reporting (Annual Improvements to

MFRSs 2012 – 2014 Cycle)

Amendments to MFRS 11 Accounting for Acquisitions of Interests in Joint

Operations

Amendments to MFRS 101 Disclosure Initiative

Amendments to MFRS 127 Equity Method in Separate Financial Statements

Investment Entities: Applying the Consolidation Exception (Amendments to MFRS 10, MFRS 12 and MFRS 128)

Clarification of Acceptable Methods of Depreciation and Amortisation (Amendments to MFRS 116 and MFRS 138)

Agriculture: Bearer Plants (Amendments to MFRS 116 and MFRS 141)

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to MFRS 10 and MFRS 128)

Effective for financial periods beginning on or after 1 January 2018

MFRS 9 Financial Instruments (IFRS 9 issued by International

Accounting Standards Board ("IASB") in July 2014)

MFRS 15 Revenue from Contracts with Customers

The adoption of the above MFRSs, Amendments to MFRSs and IC Interpretations stated above are not expected to result in significant financial impact to the Company, except as disclosed below:

3. <u>CHANGES IN ACCOUNTING POLICIES AND EFFECTS ARISING FROM ADOPTION OF NEW AND REVISED MFRSs, AMENDMENTS TO MFRSs AND IC INTERPRETATIONS (CONT'D.)</u>

(b) MFRSs and Amendments to MFRSs yet to be effective (Cont'd.)

MFRS 9: Financial instruments (IFRS 9 issued by IASB in July 2014)

MFRS 9 (IFRS 9 issued by IASB in July 2014) replaces earlier versions of MFRS 9 and introduces a package of improvements which includes a classification and measurement model, a single forward looking 'expected loss' impairment model and a substantially-reformed approach to hedge accounting. MFRS 9 when effective will replace MFRS 139.

The initial application of MFRS 9 in the future may have an impact on the financial statements of the Company. However, it is not practicable to provide a reasonable estimate of the effect until a detailed review has been completed.

#### 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

#### (a) Critical Judgment Made in Applying Accounting Policies

The following is the judgment made by management in the process of applying the Company's accounting policies that have the most significant effect on the amount recognised in the financial statements.

#### (i) Classification between Investment Properties and Property, Plant and Equipment

The Company has developed certain criteria based on MFRS 140 in making judgment whether a property qualifies as an investment property. Investment property is a property held to earn rental or for capital appreciation or both.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions could be sold separately (or leased out separately under a finance lease), the Company would account for the portions separately.

If the portions could not be sold separately, the property is an investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is made on an individual property basis to determine whether ancillary services are so significant that a property does not qualify as investment property.

#### (b) Key Sources of Estimation Uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

#### (i) Depreciation and amortisation

Depreciation and amortisation are based on management's estimates of the future estimated average useful lives and residual values of property, plant and equipment and intangible assets. Estimates may change due to technological developments, expected level of usage, competition, market conditions and other factors, and could impact the estimated average useful lives and the residual values of these assets. This may result in future changes in the estimated useful lives and in the depreciation or amortisation expenses.

#### 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS (CONT'D.)

#### (b) Key Sources of Estimation Uncertainty (Cont'd.)

#### (ii) Impairment of AFS financial assets

The Company reviews its financial assets classified as AFS financial assets at each reporting date to assess whether they are impaired. The Company also records impairment charges on AFS financial assets when there has been a significant or prolonged decline in the fair value below their cost.

The determination of what is "significant" or "prolonged" requires judgment. In making this judgment, the Company evaluates, among other factors, historical share price movements and the duration and extent to which fair value of the financial assets is less than its carrying amount. The Company impairs quoted and unquoted financial assets with significant decline in fair value greater than 30%, based on the historical or expected volatility of fair values of its respective investments or prolonged period of decline in fair value greater than 12 months.

#### (iii) Impairment of loans and receivables

The Company assesses at each reporting date whether there is any objective evidence that a financial asset is impaired. To determine whether there is objective evidence of impairment, the Company considers among other factors, the probability of insolvency and significant financial difficulties of the debtors.

Where there is objective evidence of impairment, the amount and timing of future cash flows are estimated based on historical loss experience for assets with similar credit risk characteristics.

#### (iv) Impairment of non-financial assets

Non-financial assets are tested for impairment when indications of potential impairment exist. Indicators of impairment which could trigger an impairment review include evidence of obsolescence or physical damage, significant fall in market values, significant underperformance relative to historical or projected future operating results, significant changes in the use of assets or the strategy of the business, significant adverse industry or economic changes.

Recoverable amounts of assets are based on management's estimates and assumptions of the net realisable value, cash flows arising from the future operating performance and revenue generating capacity of the assets and CGUs and future market conditions. Changes in circumstances may lead to revision in estimates and assumptions. This may result in changes to the recoverable amounts of assets and impairment losses.

#### 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS (CONT'D.)

# (b) Key Sources of Estimation Uncertainty (Cont'd.)

#### (v) Uncertainty in accounting estimates in the general insurance business

The principal uncertainty in the general insurance business arises from technical provisions for premium and claims liabilities.

Premium liabilities comprise the higher of UPR or URR while claims liabilities comprise outstanding claims case estimates and Incurred But Not Reported ("IBNR") claims.

UPR is determined based on estimates of the portion of premium income not yet earned at each reporting date whilst URR is determined based on estimates of expected future payments arising from future events insured under policies in force at each reporting date, including expected future premium refunds.

Generally, claims liabilities are determined based upon previous claims experience, existing knowledge of events, the terms and conditions of the relevant policies and interpretation of circumstances. Particularly relevant is past experience with similar cases, historical claims development trends, legislative changes, judicial decisions and economic conditions.

There may be significant reporting lags between the occurrence of an insured event and the time it is actually reported. Following the identification and notification of an insured loss, there may still be uncertainty as to the magnitude of the claim. There are many factors that will determine the level of uncertainty such as inflation, inconsistent judicial interpretation, legislative changes, and claims handling procedures.

The establishment of technical provisions is an inherently uncertain process and, as a consequence of this uncertainty, the eventual settlement of premium and claims liabilities may vary from the initial estimates.

The estimates of premium and claims liabilities are therefore sensitive to various factors and uncertainties.

#### (vi) Deferred tax assets

Deferred tax assets are recognized for all taxable temporary differences to the extent that it is probable that taxable profit will be available against which the benefits can be utilised. Significant management judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

Details of deferred tax assets are disclosed in Note 17.

## 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS (CONT'D.)

# (b) Key Sources of Estimation Uncertainty (Cont'd.)

# (vii) Fair value measurement of financial instruments

When the fair values of financial assets recorded in the statement of financial position cannot be measured based on quoted prices in active markets, their fair value is measured using relevant reports and related documents. A degree of judgment is required in establishing their fair values which include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

5. PROPERTY, PLANT AND EQUIPMENT

		- Valuation		•	Ď	Cost	Turniture	
	Freehold <u>land</u>	Buildings Freehold Lea	lings <u>Leasehold</u>	Computer equipment	Motor vehicles	Office equipment	fixtures and fittings	Total
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
2015								
Valuation/Cost:								
At 1 October 2014	1,860	681	16,559	5,953	2,237	1,692	3,672	32,654
Additions	1	1	1	4	581	28	34	647
Disposals	1	1	1	,	(538)	(30)	i	(568)
Write-offs	1	1	1	(9)	1	(16)	(9)	(28)
At 30 September 2015	1,860	681	16,559	5,951	2,280	1,674	3,700	32,705
Accumulated depreciation:								
At 1 October 2014		40	1,426	5,932	700	1,399	3,007	12,504
Charge for the year		20	713	5	216	52	100	1,106
Disposals		1	1		(275)	(30)	1	(305)
Write-offs		1	ţ	(9)		(11)	(9)	(23)
At 30 September 2015	1	09	2,139	5,931	641	1,410	3,101	13,282
Net carrying value:								
At 30 September 2015	1,860	621	14,420	20	1,639	264	599	19,423

5. PROPERTY, PLANT AND EQUIPMENT (CONT'D.)

		- Valuation		<b>V</b>	) 	Cost	Furniture	
	Freehold land RM'000	Builc Freehold RM'000	Buildings old Leasehold NOO RM'000	Computer equipment RM'000	Motor vehicles	Office equipment RM'000	fixtures and <u>fittings</u> RM'000	Total RM'000
2014 Valuation/Cost								
At 1 October 2013	1,860	681	16,559	6,072	2,232	1,663	3,424	32,491
Additions	1		ı	15	495	58	442	1,010
Disposals	1	1	1	1	(490)	(10)	ī	(200)
Write-offs	1	1	1	(134)	1	(19)	(194)	(347)
At 30 September 2014	1,860	681	16,559	5,953	2,237	1,692	3,672	32,654
Accumulated depreciation:								
At 1 October 2013	1	20	713	6,061	749	1,378	3,120	12,041
Charge for the year	1	20	713	5	213	49	80	1,080
Disposals	•	1	1	ı	(262)	(10)	ı	(272)
Write-offs	•	1	ı	(134)	1	(18)	(193)	(345)
At 30 September 2014	1	40	1,426	5,932	700	1,399	3,007	12,504
Net carrying value:								
At 30 September 2014	1,860	641	15,133	21	1,537	293	999	20,150

# 5. PROPERTY, PLANT AND EQUIPMENT (CONT'D.)

(a) The freehold land and buildings and leasehold buildings were revalued as at 30 September 2012 based on valuation carried out by independent valuers of Messrs. Rahim & Co. on an open market value basis using the comparison method.

The fair value of the freehold land and buildings and leasehold buildings are categorised within Level 2 of the fair value hierarchy.

There is no change to the valuation technique and fair value hierarchy level during current financial year.

(b) The net book values of the freehold land and buildings and leasehold buildings of the Company had the cost model been applied, compared to the revaluation model as at 30 September 2015 are as follows:

		ring Value	Net Carrying Value 2014	
	<u>20</u>	15	<u>20</u>	<u>14</u>
	Under	Under	Under	Under
	Revaluation	Cost	Revaluation	Cost
	Model	Model	Model	Model
	RM'000	RM'000	RM'000	RM'000
Freehold land	1,860	380	1,860	380
Freehold buildings	621	263	641	272
Leasehold buildings	14,420	6,947	15,133	7,267
	16,901	7,590	17,634	7,919

- (c) The net book value of motor vehicles held under hire purchase arrangements are RM1,287,000 (2014: RM1,516,000).
- (d) During the year, the Company acquired property, plant and equipment by:

	2015 RM'000	2014 RM'000
Cash	157	625
Hire purchase	490	385
	647	1,010

# 6. INVESTMENT PROPERTIES

	Note	2015 RM'000	2014 RM'000
At 1 October 2014/2013 Gain on fair value adjustments At 30 September	26	840 180 1,020	695 145 840
Analysed as:			
Freehold buildings Leasehold buildings		695 325 1,020	515 325 840

Investment properties were revalued as at 30 September 2015 by Messrs. Rahim & Co., an independent professional valuer. Fair value is determined by reference to open market values using the comparison method.

The fair value of the investment properties are categorised within Level 2 of the fair value hierarchy.

There is no change to the valuation technique and fair value hierarchy level during the current financial year.

The Company has assessed that the existing use of its investment properties to be the most appropriate.

#### 7. PREPAID LAND LEASE PAYMENTS

Long term leasehold land:	Note	2015 RM'000	2014 RM'000
At 1 October 2014/2013	29	310	314
Amortisation		(4)	(4)
At 30 September		306	310

# 8. <u>INTANGIBLE ASSETS</u>

	Con	nputer software and licences:	Note	2015 RM'000	2014 RM'000
	Cost At 1	October 2014/2013		1,832	1,306
	Add	itions		375	526
	At 3	0 September		2,207	1,832
	Acc	umulated amortisation			
		October 2014/2013		1,511	1,085
	Amo	ortisation	29	437	426
	At 3	0 September		1,948	1,511
	Net	book value		259	321
9.	INV	<u>TESTMENTS</u>			
				<u>2015</u>	<u>2014</u>
	(a)	Available-for-sale ("AFS") financial assets:	Note	RM'000	RM'000
		At fair value:			
		Quoted shares		15,925	20,700
		Unit trusts		70,195	12,249
		Islamic corporate bond		<u> </u>	2,125
		Total available-for-sale financial assets	42	86,120	35,074
	(b)	Loans and receivables ("L&R"):			
		At amortised cost:			
		Deposits and placements with licensed financial institutions:			
		Commercial banks		430,775	509,863
		Investment banks		206,974	246,014
		Total loans and receivables		637,749	755,877
	Tota	al investments		723,869	790,951

# 9. <u>INVESTMENTS (CONT'D.)</u>

# (c) Carrying value of investments

	Note	<u>AFS</u> RM'000	<u>HTM</u> RM'000	<u>L&amp;R</u> RM'000	Total RM'000
<u>2015</u>					
At 1 October 2014		35,074	-	755,877	790,951
Additions		57,658	-	, 1 <del>-</del>	57,658
Placements		-	-	685,066	685,066
Disposals		(300)	-	-	(300)
Maturities		-	-	(803,194)	(803,194)
Fair value loss recorded					
in other comprehensive					
income	34	(4,187)	- 2	-	(4,187)
Impairment loss of AFS					
financial assets	26	(2,125)			(2,125)
At 30 September 2015		86,120		637,749	723,869
<u>2014</u>					
At 1 October 2013		28,490	5,043	756,740	790,273
Additions		396	-		396
Placements		_	-	327,208	327,208
Disposals		(735)	-		(735)
Maturities		-	(5,000)	(328,071)	(333,071)
Fair value gain recorded					
in other comprehensive					
income	34	8,778	-	-	8,778
Impairment loss of AFS					
financial assets	26	(1,855)	-	-	(1,855)
Amortisation of premiums	,				
net of accretion of					
discount	24	19.1 III	(43)		(43)
At 30 September 2014		35,074	-	755,877	790,951

Included in deposits and placements of the Company is an amount of RM92,453 (2014: RM93,221) representing placements of deposits received from insureds as collateral for bond guarantees granted to third parties.

# 10. <u>REINSURANCE ASSETS</u>

		2015	2014
	Note	RM'000	RM'000
Reinsurance of insurance contracts			
Claims liabilities	16.1	177,790	162,463
Premium liabilities	16.2	38,963	53,386
		216,753	215,849
Allowance for impairment	29	(1,839)	-
NO =		214,914	215,849
. <u>INSURANCE RECEIVABLES</u>	Note	2015 RM'000	2014 RM'000
Outstanding premiums including			
agents', brokers' and co-insurers' balance	11.1	5,160	7,705
Due from reinsurers and ceding companies	11.2	21,707	18,725
		26,867	26,430
Allowance for impairment	40 (a)	(1,757)	(2,184)
-		25,110	24,246

The Company's insurance receivables that have been offset against insurance payables are as follows:

		Gross	Gross	Net
		carrying	amount	amount
		amount	offset	presented
		RM'000	RM'000	RM'000
11.1	Outstanding premiums including agents',	1411000	144 000	1411 000
	brokers' and co-insurers' balance			
	2015			
	2015			
	Premiums	6,678	-	6,678
	Commission payables	-	(2,157)	(2,157)
	Claims recoveries	639	_	639
		7,317	(2,157)	5,160
	2014			
	Premiums	14,629	=	14,629
	Commission payables	Ε.	(8,220)	(8,220)
	Claims recoveries	1,296	-	1,296
		15,925	(8,220)	7,705

# 11. INSURANCE RECEIVABLES (CONT'D.)

The Company's insurance receivables that have been offset against insurance payables are as follows: (Cont'd.)

	Gross	Gross	Net
	carrying	amount	amount
	amount	offset	presented
	RM'000	RM'000	RM'000
11.2 <u>Due from reinsurers and ceding companies</u>			
2015			
Premiums ceded	-	(2,134)	(2,134)
Commission receivables	11,601	_	11,601
Claims recoveries	12,240	_	12,240
	23,841	(2,134)	21,707
2014			
2014 Premiums ceded		(20,462)	(20.462)
Commission receivables	10,857	(20,402)	(20,462) 10,857
Claims recoveries	28,330	-	28,330
Claims recoveries	39,187	(20,462)	18,725
		(20,102)	10,720
12. <u>OTHER RECEIVABLES</u>			
		2015	2014
	Note	RM'000	RM'000
Due from fellow subsidiary company	(a)	220	403
Accrued income		7,910	5,824
Share of assets held by Malaysian			
Motor Insurance Pool (MMIP)	(b)	67,772	54,935
Deposits and prepayments		1,147	976
Tax recoverable	(c)	3,849	3,075
Others	a a	1,036	1,059
	_	81,934	66,272

<sup>(</sup>a) The amount due from fellow subsidiary company is unsecured, interest free and repayable on demand.

## 12. OTHER RECEIVABLES (CONT'D.)

(b) This includes the Company's contribution of RM9,358,767 and RM17,989,003 to MMIP following cash calls made by the Pool during the current and previous financial year respectively. The contributions were made in respect of the Company's share of MMIP's accumulated losses up to 31 December 2013.

MMIP has on 22 October 2015 made a further cash call of RM7,011,576 in respect of the Company's share of the Pool's losses which were recorded in the Company's income statement for the current and previous financial years. This cash call is payable in December 2015 and will be reflected in the Company's financial statements in the financial year ending 30 September 2016.

(c) This includes the allowable double tax deduction of the contribution made in respect of MMIP's first cash call of RM5,682,315.

The Company's normal trade credit term is up to 60 days. Other credit terms are assessed and approved on a case by case basis.

## 13. CASH AND CASH EQUIVALENTS

	2015 RM'000	2014 RM'000
Deposits and placements with licensed commercial bank	21.100	
(with maturity of less than three months)	21,409	-
Cash and bank balances	3,602	3,993
	25,011	3,993

#### 14. SHARE CAPITAL

	Number o	f shares	Amou	ınt
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
	RM'000	RM'000	RM'000	RM'000
Authorised shares of				
RM1.00 each	100,000	100,000	100,000	100,000
Issued and fully paid ordinary shares of				
RM1.00 each	100,000	100,000	100,000	100,000

# 15. RETAINED PROFITS

The Company is required to distribute dividends to its shareholders under the single tier system.

Pursuant to Section 51(1) of the Financial Services Act 2013, the Company is required to obtain Bank Negara Malaysia's written approval prior to declaring or paying any dividend.

Pursuant to the RBC Framework for Insurers, the Company shall not pay dividends if its Capital Adequacy Ratio position is less than its internal target capital level or if the payment of dividend would impair its Capital Adequacy Ratio position below its internal target.

As at 30 September 2015, the Company has a Capital Adequacy Ratio in excess of the minimum requirement as stipulated in the RBC Framework.

Company No: 12557 W

16. INSURANCE CONTRACT LIABILITIES

ARN	Gross Rei RM'000	Reinsurance RM'000 (Note 10)	2015 —   nsurance Net  RM'000 RM'000  lote 10)	Gross RM'000	Gross Reinsurance Net RM'000 RM'000 RM'000 RM'000 RM'000 RM'000	Net RM'000
General insurance	771,398	(216,753)	554,645	772,657	(215,849)	$\widehat{\mathbb{R}}$

The general insurance contract liabilities and its movements are further analysed as follows:

		•	2015		•	2014	
	Note	Gross RM'000	Reinsurance RM'000	Net RM'000	Gross RM'000	Reinsurance RM'000	Net RM'000
Provisions for claims reported		414,724	(131,750)	282,974	417,402	(127,324)	290,078
Provision for Incurred But Not Reported ("IBNR")		160,354	(32,537)	127,817	101,021	(21,950)	79,071
Provision of Risk Margin for Adverse Deviation ("PRAD")		40,519	(13,503)	27,016	45,574	(13,189)	32,385
Claims Liabilities	16.1	615,597	(177,790)	437,807	563,997	(162,463)	401,534
Premium Liabilities	16.2	155,801	(38,963)	116,838	208,660	(53,386)	155,274
		771,398	(216,753)	554,645	772,657	(215,849)	556,808

16. INSURANCE CONTRACT LIABILITIES (CONTD.)

16.1 Claims Liabilities

			2015	<b>*</b>	•	2014	
	Note	Gross RM'000	Reinsurance RM'000	Net RM'000	Gross RM'000	Reinsurance RM'000	Net RM'000
At 1 October 2014/2013		563,997	(162,463)	401,534	551,122	(165,419)	385,703
Claims incurred in the current accident year (direct and facultative)		220,720	(51,284)	169,436	227,990	(63,691)	164,299
Adjustment to claims incurred in prior accident year (direct and facultative)		144,666	(36,892)	107,774	65,776	(21,076)	44,700
Claims incurred during the year (treaty inwards claims)		(53,474)	ī	(53,474)	11,240	1	11,240
Movement in Provision of Risk Margin for Adverse Deviation ("PRAD") claims liabilities at 75% confidence level		(5,055)	(314)	(5,369)	(403)	2,733	2,330
Movement in claims handling expenses		(5,662)	1,227	(4,435)	260	(139)	121
Claims paid during the year	28	(249,595)	71,936	(177,659)	(291,988)	85,129	(206,859)
At 30 September	. "	615,597	(177,790)	437,807	563,997	(162,463)	401,534

16. INSURANCE CONTRACT LIABILITIES (CONT'D.)

16.2 Premium Liabilities

	·		2015		•	2014	
	Note	Gross	Reinsurance	Net	Gross	Gross Reinsurance	Net
		RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
At 1 October 2014/2013		208,660	(53,386)	155,274	235,415	(64,064)	171,351
Premiums written during the year	23	362,570	(110,636)	251,934	469,566	(135,910)	333,656
Premiums earned during the year	23	(415,429)	125,059	(290,370)	(496,321)	146,588	(349,733)
At 30 September	, ,	155,801	(38,963)	116,838	208,660	(53,386)	155,274

### 17. DEFERRED TAX (LIABILITIES)/ASSETS

	Note	2015 RM'000	2014 RM'000
At 1 October 2014/2013 Transfer from income statement - Deferred tax assets - Deferred tax liabilities	31	(884) (986) (1,084) 98	1,875 (564) (500) (64)
Transfer to/(from) AFS reserve - Deferred tax assets - Deferred tax liabilities	34	1,075 1,746 (671)	(2,195) (2,195) -
Transfer to revaluation reserve - Deferred tax assets - Deferred tax liabilities	34	(2) 117	
At 30 September		(680)	(884)
Reflected in the statement of financial position as follows:	ws:		
Deferred tax assets Deferred tax liabilities Net deferred tax liabilities	17.1 17.2	2,983 (3,663) (680)	2,323 (3,207) (884)

# 17. DEFERRED TAX (LIABILITIES)/ASSETS (CONT'D.)

### 17.1 Deferred tax assets

The components and movements of deferred tax assets during the financial year prior to offsetting are as follows:

Total	RM'000	2,323	(1,084)	1,746	2,983		5,018	(2,195)	2,323
Others	RM'000	1,790	(1,790)				1,790		1,790
Accumulated impairment loss	RM'000	2,214	800 (89)	1	2,925		2,715	(100)	2,214
Changes in fair value of AFS	RM'000	(1,746)	1 1 1	1,746	1 1		449	(2,195)	(1,746)
Premium liabilities f		5	(5)				4 -	-	5
Revaluation deficit	RM'000	09	1 1 1		(2)		09		09
	2015	At 1 October 2014	Recognised in the income statement - Arising from current year - Arising from change in tax rate	Recognised in the AFS reserve - Arising from current year	Recognised in the revaluation reserve - Arising from change in tax rate At 30 September 2015	2014	At 1 October 2013	Recognised in the AFS reserve	At 30 September 2014

# 17. DEFERRED TAX (LIABILITIES)/ASSETS (CONT'D.)

## 17.2 Deferred tax liabilities

The components and movements of deferred tax liabilities during the financial year and previous year prior to offsetting are as follows:

Total	RM'000		(3,207)	86	87	11	(671)	(741)	70		117	(3,663)		(3,143)	(64)	(3,207)
Accelerated capital allowances	RM'000		(274)	116	105	11	ı	1	1		1	(158)		(210)	(64)	(274)
Revaluation surplus	RM'000		(2,933)	1	1	3	1	1	1		117	(2,816)		(2,933)	<b>,</b>	(2,933)
Changes in fair value of AFS financial assets	RM'000		1	1	1	1	(671)	(741)	70		1	(671)		1	1	1
Premium liabilities	RM'000		1	(18)	(18)	1		1	I			(18)		ì	ì	1
		2015	At 1 October 2014	Recognised in the income statement	- Arising from current year	- Arising from change in tax rate	Recognised in the AFS reserve	- Arising from current year	- Arising from change in tax rate	Recognised in the revaluation reserve	- Arising from change in tax rate	At 30 September 2015	2014	At 1 October 2013	Recognised in the income statement	At 30 September 2014

### 18. <u>INSURANCE PAYABLES</u>

		2015	2014
	Note	RM'000	RM'000
	Note	KIVI 000	KW 000
Due to reinsurers and ceding companies	18.1	12,142	8,660
0 1	18.2		
Due to agents, brokers, co-insurers and insureds	10.2	3,085	2,828
	=	15,227	11,488
The Company's insurance payables that have been of follows:	ffset against in	surance receiv	vables are as
	Gross	Gross	Net
	carrying	amount	amount
	amount	offset	
		*	presented
	RM'000	RM'000	RM'000
18.1 <u>Due to reinsurers and ceding companies</u>			
2015			
Premiums ceded	20,581	-	20,581
Commission receivables	=	(454)	(454)
Claims recoveries		(7,985)	(7,985)
	20,581	(8,439)	12,142
2014			
Premiums ceded	8,163	-	8,163
Commission receivables	_	(140)	(140)
Claims recoveries	637	-	637
	8,800	(140)	8,660
18.2 Due to agents, brokers, co-insurers and insureds			
2015	4.040		4.040
Premiums	4,048	(0.60)	4,048
Commission payables		(963)	(963)
	4,048	(963)	3,085
<u>2014</u>			
Premiums	3,760	-	3,760
Commission payables		(932)	(932)
	3,760	(932)	2,828

### 19. HIRE PURCHASE CREDITORS

	2015	<u>2014</u>
	RM'000	RM'000
Future minimum payments:		
Not later than 1 year	271	380
Later than 1 year and not later than 2 years	404	258
Later than 2 years and not later than 5 years	254	129
Total future minimum payments	929	767
Less: Future finance charges	(84)	(51)
Present value of hire purchase liabilities	845	716
Analysis of present value of hire purchase liabilities:		
Not later than 1 year	236	354
Later than 1 year and not later than 2 years	365	237
Later than 2 years and not later than 5 years	244	125
	845	716

The hire purchase arrangements at the reporting date bore interest between 2.89% and 4.47% (2014: 3.94% and 4.50%) per annum.

### 20. BORROWINGS

	Effective interest rate per annum	<u>Maturity</u>	2015 RM'000	2014 RM'000
<u>Unsecured</u> Subordinated Notes	8.01%	2022	68,546	68,396
Amount due more than 5 years			68,546	68,396

During the financial year ended 30 September 2012, the Company established a Subordinated Notes ("Sub Notes") Programme with an aggregate nominal value of RM150,000,000 issuable in tranches.

The first tranche of Sub Notes was issued on 27 June 2012 with a nominal value of RM70,000,000 at a discounted subscription price of RM99.05. The Sub Notes were issued for a tenure of 10 years on a 10 non-callable 5 basis, with a coupon rate of 7.60% per annum.

Of the RM70,000,000 Sub Notes, RM35,000,000 were subscribed by the holding company whilst the remaining RM35,000,000 were subscribed by a third party.

### 21. OTHER PAYABLES

	2015 PM(000	2014 PN4/000
	RM'000	RM'000
Due to holding company*	38	39
Due to fellow subsidiary companies*	3	-
Accruals	902	881
Collateral deposits	96	97
Refund premiums	136	207
Service tax payable	-	363
Goods and services tax payable	177	-
Short term accumulating compensated absences	614	506
Stamp duty payable	1,020	1,414
Unclaimed monies	213	277
Accrual of directors' fees	329	241
Sundry creditors	1,080	1,092
Interest payable on Subordinated Notes**	1,370	1,399
Others	839	178
	6,817	6,694

<sup>\*</sup> The amount due to holding company and amount due to fellow subsidiary companies are unsecured, interest free and repayable on demand.

Carrying value of amount due to holding company and amount due to fellow subsidiary companies approximate fair value as the amount is repayable on demand.

The normal trade credit terms granted to the Company is up to 90 days.

### 22. OPERATING REVENUE

Note	2015 RM'000	2014 RM'000
23(a)	415,429	496,321
24	33,670	29,429
	449,099	525,750
	23(a)	Note RM'000  23(a) 415,429 24 33,670

<sup>\*\*</sup> Interest payable on Subordinated Notes represents interest accrued for three months.

### 23. <u>NET EARNED PREMIUMS</u>

	Note	2015 RM'000	2014 RM'000
(a) Gross premiums Change in premium liabilities Gross earned premiums	16.2	362,570 52,859 415,429	469,566 26,755 496,321
(b) Gross premiums ceded to reinsurers Change in premium liabilities Premiums ceded to reinsurers	16.2	(110,636) (14,423) (125,059)	(135,910) (10,678) (146,588)
Net earned premiums		290,370	349,733
24. <u>INVESTMENT INCOME</u>			
	Note	2015 RM'000	2014 RM'000
Dividend income:			
- shares quoted in Malaysia		897	577
- unit trusts		658	396
<ul><li>Interest income:</li><li>- Malaysian Government Securities</li><li>- deposits and placements with financial</li></ul>		-	148
institutions		27,523	26,420
Income from islamic fixed deposits  Amortisation of premiums, net of accretion		1,114	-
of discounts		-	(43)
Rental of properties:			1.1
- third parties	27	14	14
<ul><li>fellow subsidiary company</li><li>holding company</li></ul>	37 37	29 256	29 256
Investment income from:	31	230	230
- MMIP		3,179	1,574
- Malaysian Reinsurance Berhad ("MRB")		-,	58
-		33,670	29,429

### 25. <u>REALISED GAINS</u>

	2015 RM'000	<u>2014</u> RM'000
Realised (losses)/gains:		
- Property, plant and equipment	(66)	(76)
- AFS financial assets:		
Quoted in Malaysia	716	442
Others	-	4
- Foreign exchange	10	<del>_</del> _
	660	370

### 26. FAIR VALUE LOSSES

	Note	2015 RM'000	2014 RM'000
Fair value gains/(losses):	11000	1111000	1411000
Investment properties	6	180	145
Impairment loss of AFS financial assets		(2,125)	(1,855)
		(1,945)	(1,710)

### 27. OTHER OPERATING (EXPENSES)/REVENUE

	2015	2014
	RM'000	RM'000
Other operating revenue/(expenses):		
Sundry income	584	521
Property, plant and equipment written off	(5)	(1)
GST charged on unexpired premium	(629)	-
Other expenses	(232)	-
	(282)	520

### 28. <u>NET CLAIMS INCURRED</u>

	Note	2015 RM'000	2014 RM'000
Gross claims paid	16.1	(249,595)	(291,988)
Claims ceded to reinsurers	16.1	71,936	85,129
Gross change to insurance contract liabilities		(51,600)	(12,875)
Change in insurance contract liabilities ceded to rein	nsurers	15,327	(2,956)
		(213,932)	(222,690)

### 29. MANAGEMENT EXPENSES

9.	MANAGEMENT EXPENSES			
			<u>2015</u>	2014
		Note	RM'000	RM'000
	Executive Director' remuneration	30	953	825
	Staff salaries and bonus		18,032	17,540
	Staff short term accumulating compensated absences		90	80
	Pension costs - defined contribution plan		2,280	2,222
	Other staff benefits		1,650	1,544
	Depreciation of property, plant and equipment	5	1,106	1,080
	Amortisation:			
	- prepaid land lease payments	7	4	4
	- intangible assets	8	437	426
	Auditors' remuneration			
	- Statutory audit		168	147
	- Other regulatory related services		30	29
	- Other services		23	155
	Non-Executive Directors' remuneration	30	329	241
	Directors' training		50	50
	Allowance for impairment of:			
	- insurance receivables	40	752	867
	- other receivables		991	-
	- reinsurance assets	10	1,839	-
	Write back in allowance for impairment of			
	insurance receivables	40 (a)	(990)	(139)
	Bad debts recovered		(28)	(46)
	Rental of properties:			
	- third parties		563	520
	- fellow subsidiary company	37	171	150
	Management fees to holding company	37	1,026	947
	Call centre service charges to:			
	- third parties		287	-
	- fellow subsidiary company	37	522	492
	Rental of equipment:			
	- third parties		139	140
	- fellow subsidiary company	37	4,076	4,225
	Printing and information system expenses:			
	- third parties		4,111	3,092
	- fellow subsidiary company	37	7,354	7,024
	Business development		1,234	1,461
	Bank charges		22	33
	Credit card charges		3,717	4,672
	Office administration and utilities		2,000	2,404
	MMIP expenses		592	898
	Professional fees		1,391	891

### 29. MANAGEMENT EXPENSES (CONT'D.)

		2015 RM'000	2014 RM'000
Mot	or vehicle expenses	685	676
	velling and transport expenses	194	281
	d Transport Department access fees	581	699
	ds and services tax expense	194	-
	er expenses	1,423	1,199
	on periods	57,998	54,829
30. DIR	ECTORS' REMUNERATION		
20. <u>211</u> .	<u> </u>		
		2015	2014
		RM'000	RM'000
(a)	Chief Executive Officer		
	Salary	612	548
	Bonus	187	170
	Pension costs - defined contribution plan	100	91
	Benefits-in-kind	34	35
	Short term accumulating compensated absences	18	(20)
	Allowance	36	36
		987	860
	Total Executive Director's		
	remuneration excluding benefits-in-kind	953	825
(b)	Non-Executive Directors		
	Fees	329	241
	Benefits-in-kind	5	10
		334	251

### 30. DIRECTORS' REMUNERATION (CONT'D.)

### (b) Non-Executive Directors (Cont'd.)

The total remuneration received by the Individual, Non-Executive Directors during the year was as follows:

En. Mohammad Nizar Bin Idris  Fin. Mohammad Nizar Bin Idris  Mr. Chan Thye Seng  Mr. William Robertson Dommisse  60  Dato' Dr. Zaha Rina Binti Zahari  (Appointed on 1 April 2015)  Madam Sum Leng Kuang  (Appointed on 26 June 2015)  Mr. Michael Yee Kim Shing  En. Mohammad Nizar Bin Idris  Mr. Chan Thye Seng  Mr. Chan Thye Seng  Mr. William Robertson Dommisse  Mr. William Robertson Dommisse  Mr. William Robertson Dommisse  Mr. Michael Yee Kim Shing  En. Mohammad Nizar Bin Idris  Mr. Say 5  Mr. Or 20  Mr. William Robertson Dommisse  Mr. Or 20  Mr. Michael Yee Kim Shing  Mr. Or 20  Mr.		Fees RM'000	Benefits-in- Kind RM'000	Total RM'000
Mr. Chan Thye Seng       40       -       40         Mr. William Robertson Dommisse       60       -       60         Dato' Dr. Zaha Rina Binti Zahari       60       -       60         Pn. Norazian Binti Ahmad Tajuddin       (Appointed on 1 April 2015)       28       -       28         Madam Sum Leng Kuang       (Appointed on 26 June 2015)       11       -       11         Mr. Michael Yee Kim Shing       60       -       60         329       5       334            En. Mohammad Nizar Bin Idris       53       6       59         Mr. Chan Thye Seng       40       -       40         Mr. William Robertson Dommisse       50       -       50         Mr. Michael Yee Kim Shing       50       -       50         Dato' Dr. Zaha Rina Binti Zahari       13       -       13         Dato' Seri Datuk Dr. Haji Jalaluddin Bin       Abdul Rahim       -       13       -       13         Oeceased on 9 January 2014)       15       4       19         Gen (R) Tan Sri Dato' Mohd Ghazali Bin       -       20       -       20         Mr. Michael Yee Kim Shing       -       -       20       -       - <td><u>2015</u></td> <td></td> <td></td> <td></td>	<u>2015</u>			
Mr. William Robertson Dommisse       60       -       60         Dato' Dr. Zaha Rina Binti Zahari       60       -       60         Pn. Norazian Binti Ahmad Tajuddin       -       28         (Appointed on 1 April 2015)       28       -       28         Madam Sum Leng Kuang       -       -       11         (Appointed on 26 June 2015)       11       -       11         Mr. Michael Yee Kim Shing       60       -       60         2014       -       60       -       60         En. Mohammad Nizar Bin Idris       53       6       59         Mr. Chan Thye Seng       40       -       40         Mr. William Robertson Dommisse       50       -       50         Mr. Michael Yee Kim Shing       50       -       50         Dato' Dr. Zaha Rina Binti Zahari       13       -       13         Dato' Seri Datuk Dr. Haji Jalaluddin Bin       Abdul Rahim       15       4       19         Gen (R) Tan Sri Dato' Mohd Ghazali Bin       Dato' Mohd Seth       -       20       -       20         Retired on 26 February 2014)       20       -       20	En. Mohammad Nizar Bin Idris	70	5	75
Dato' Dr. Zaha Rina Binti Zahari       60       -       60         Pn. Norazian Binti Ahmad Tajuddin       (Appointed on 1 April 2015)       28       -       28         Madam Sum Leng Kuang       (Appointed on 26 June 2015)       11       -       11         Mr. Michael Yee Kim Shing       60       -       60         2014       -       60       -       60         En. Mohammad Nizar Bin Idris       53       6       59         Mr. Chan Thye Seng       40       -       40         Mr. William Robertson Dommisse       50       -       50         Mr. Michael Yee Kim Shing       50       -       50         Dato' Dr. Zaha Rina Binti Zahari       13       -       13         Dato' Seri Datuk Dr. Haji Jalaluddin Bin       Abdul Rahim       15       4       19         Gen (R) Tan Sri Dato' Mohd Ghazali Bin       Dato' Mohd Seth       15       4       19         Gen (R) Tan Sri Dato' Mohd Ghazali Bin       20       -       20	Mr. Chan Thye Seng	40	-	40
Pn. Norazian Binti Ahmad Tajuddin       28       -       28         Madam Sum Leng Kuang       -       -       28         (Appointed on 26 June 2015)       11       -       11         Mr. Michael Yee Kim Shing       60       -       60         329       5       334         2014         En. Mohammad Nizar Bin Idris       53       6       59         Mr. Chan Thye Seng       40       -       40         Mr. William Robertson Dommisse       50       -       50         Mr. Michael Yee Kim Shing       50       -       50         Dato' Dr. Zaha Rina Binti Zahari       13       -       13         Dato' Seri Datuk Dr. Haji Jalaluddin Bin       Abdul Rahim       -       13         (Deceased on 9 January 2014)       15       4       19         Gen (R) Tan Sri Dato' Mohd Ghazali Bin       -       20       -       20         Dato' Mohd Seth       -       20       -       20	Mr. William Robertson Dommisse	60	-	60
(Appointed on 1 April 2015)       28       -       28         Madam Sum Leng Kuang       (Appointed on 26 June 2015)       11       -       11         Mr. Michael Yee Kim Shing       60       -       60         329       5       334         2014         En. Mohammad Nizar Bin Idris       53       6       59         Mr. Chan Thye Seng       40       -       40         Mr. William Robertson Dommisse       50       -       50         Mr. Michael Yee Kim Shing       50       -       50         Dato' Dr. Zaha Rina Binti Zahari       13       -       13         Dato' Seri Datuk Dr. Haji Jalaluddin Bin       Abdul Rahim       -       13         (Deceased on 9 January 2014)       15       4       19         Gen (R) Tan Sri Dato' Mohd Ghazali Bin       -       20       -       20         Dato' Mohd Seth       -       20       -       20	Dato' Dr. Zaha Rina Binti Zahari	60	-	60
Madam Sum Leng Kuang       (Appointed on 26 June 2015)       11       -       11         Mr. Michael Yee Kim Shing       60       -       60         2014       329       5       334         En. Mohammad Nizar Bin Idris       53       6       59         Mr. Chan Thye Seng       40       -       40         Mr. William Robertson Dommisse       50       -       50         Mr. Michael Yee Kim Shing       50       -       50         Dato' Dr. Zaha Rina Binti Zahari       13       -       13         Dato' Seri Datuk Dr. Haji Jalaluddin Bin       Abdul Rahim       -       13         Gen (R) Tan Sri Dato' Mohd Ghazali Bin       -       15       4       19         Gen (R) Tan Sri Dato' Mohd Ghazali Bin       -       20       -       20         Retired on 26 February 2014)       20       -       20	Pn. Norazian Binti Ahmad Tajuddin			
(Appointed on 26 June 2015)       11       -       11         Mr. Michael Yee Kim Shing       60       -       60         329       5       334             2014         En. Mohammad Nizar Bin Idris       53       6       59         Mr. Chan Thye Seng       40       -       40         Mr. William Robertson Dommisse       50       -       50         Mr. Michael Yee Kim Shing       50       -       50         Dato' Dr. Zaha Rina Binti Zahari       13       -       13         Dato' Seri Datuk Dr. Haji Jalaluddin Bin       -       13         Abdul Rahim       (Deceased on 9 January 2014)       15       4       19         Gen (R) Tan Sri Dato' Mohd Ghazali Bin       -       20       -       20         Mr. Getired on 26 February 2014)       20       -       20	(Appointed on 1 April 2015)	28	-	28
Mr. Michael Yee Kim Shing       60       -       60         329       5       334         2014       En. Mohammad Nizar Bin Idris       53       6       59         Mr. Chan Thye Seng       40       -       40         Mr. William Robertson Dommisse       50       -       50         Mr. Michael Yee Kim Shing       50       -       50         Dato' Dr. Zaha Rina Binti Zahari       13       -       13         Dato' Seri Datuk Dr. Haji Jalaluddin Bin       Abdul Rahim       (Deceased on 9 January 2014)       15       4       19         Gen (R) Tan Sri Dato' Mohd Ghazali Bin       Dato' Mohd Seth       (Retired on 26 February 2014)       20       -       20	Madam Sum Leng Kuang			
2014       En. Mohammad Nizar Bin Idris     53     6     59       Mr. Chan Thye Seng     40     -     40       Mr. William Robertson Dommisse     50     -     50       Mr. Michael Yee Kim Shing     50     -     50       Dato' Dr. Zaha Rina Binti Zahari     13     -     13       Dato' Seri Datuk Dr. Haji Jalaluddin Bin     -     13       Abdul Rahim     -     15     4     19       Gen (R) Tan Sri Dato' Mohd Ghazali Bin     -     20     -     20       Dato' Mohd Seth     -     20     -     20	(Appointed on 26 June 2015)	11	-	11
En. Mohammad Nizar Bin Idris  En. Mohammad Nizar Bin Idris  Mr. Chan Thye Seng  Mr. William Robertson Dommisse  Mr. William Robertson Dommisse  50  - 50  Mr. Michael Yee Kim Shing  50  - 50  Dato' Dr. Zaha Rina Binti Zahari  Dato' Seri Datuk Dr. Haji Jalaluddin Bin  Abdul Rahim  (Deceased on 9 January 2014)  Gen (R) Tan Sri Dato' Mohd Ghazali Bin  Dato' Mohd Seth  (Retired on 26 February 2014)  20  - 20	Mr. Michael Yee Kim Shing			
En. Mohammad Nizar Bin Idris  Mr. Chan Thye Seng  Mr. William Robertson Dommisse  Mr. Michael Yee Kim Shing  Dato' Dr. Zaha Rina Binti Zahari  Dato' Seri Datuk Dr. Haji Jalaluddin Bin  Abdul Rahim  (Deceased on 9 January 2014)  Gen (R) Tan Sri Dato' Mohd Ghazali Bin  Dato' Mohd Seth  (Retired on 26 February 2014)  53  6  59  40  - 30  - 30  - 30  - 30  - 40  - 30		329	5	334
Mr. Chan Thye Seng  Mr. William Robertson Dommisse  50  Mr. Michael Yee Kim Shing  50  Dato' Dr. Zaha Rina Binti Zahari  Dato' Seri Datuk Dr. Haji Jalaluddin Bin  Abdul Rahim  (Deceased on 9 January 2014)  Gen (R) Tan Sri Dato' Mohd Ghazali Bin  Dato' Mohd Seth  (Retired on 26 February 2014)  20  -  40  40  -  40  40  -  40  41  40  41  50  -  50  -  50  41  13  -  13  -  13  -  13  Dato' Seri Datuk Dr. Haji Jalaluddin Bin  Abdul Rahim  (Deceased on 9 January 2014)  51  41  52  50  -  20  -  20	<u>2014</u>			
Mr. William Robertson Dommisse 50 - 50 Mr. Michael Yee Kim Shing 50 - 50 Dato' Dr. Zaha Rina Binti Zahari 13 - 13 Dato' Seri Datuk Dr. Haji Jalaluddin Bin Abdul Rahim (Deceased on 9 January 2014) 15 4 19 Gen (R) Tan Sri Dato' Mohd Ghazali Bin Dato' Mohd Seth (Retired on 26 February 2014) 20 - 20	En. Mohammad Nizar Bin Idris	53	6	59
Mr. Michael Yee Kim Shing 50 - 50 Dato' Dr. Zaha Rina Binti Zahari 13 - 13 Dato' Seri Datuk Dr. Haji Jalaluddin Bin Abdul Rahim (Deceased on 9 January 2014) 15 4 19 Gen (R) Tan Sri Dato' Mohd Ghazali Bin Dato' Mohd Seth (Retired on 26 February 2014) 20 - 20	Mr. Chan Thye Seng	40	-	40
Dato' Dr. Zaha Rina Binti Zahari  Dato' Seri Datuk Dr. Haji Jalaluddin Bin Abdul Rahim  (Deceased on 9 January 2014)  Gen (R) Tan Sri Dato' Mohd Ghazali Bin Dato' Mohd Seth  (Retired on 26 February 2014)  20 - 20	Mr. William Robertson Dommisse	50	-	50
Dato' Seri Datuk Dr. Haji Jalaluddin Bin Abdul Rahim (Deceased on 9 January 2014)  Gen (R) Tan Sri Dato' Mohd Ghazali Bin Dato' Mohd Seth (Retired on 26 February 2014)  20 - 20	Mr. Michael Yee Kim Shing	50	-	50
Abdul Rahim (Deceased on 9 January 2014)  Gen (R) Tan Sri Dato' Mohd Ghazali Bin Dato' Mohd Seth (Retired on 26 February 2014)  20 - 20	Dato' Dr. Zaha Rina Binti Zahari	13	-	13
Gen (R) Tan Sri Dato' Mohd Ghazali Bin Dato' Mohd Seth (Retired on 26 February 2014)  20 - 20				
Dato' Mohd Seth         (Retired on 26 February 2014)       20       -       20	(Deceased on 9 January 2014)	15	4	19
(Retired on 26 February 2014)	Gen (R) Tan Sri Dato' Mohd Ghazali Bin			
	Dato' Mohd Seth			
<u>241</u> <u>10</u> <u>251</u>	(Retired on 26 February 2014)			
		241	10	251

### 30. DIRECTORS' REMUNERATION (CONT'D.)

(c) The number of Executive and Non-Executive Directors whose total remuneration received during the year falls within the following bands is:

	<u>2015</u>	<u>2014</u>
Executive Director:	1	
RM800,001 - RM1,000,000	1	1
Non-Executive Directors:		
Below RM40,000	3	4
RM40,001 - RM50,000	-	2
RM50,001 - RM60,000	3	1
RM60,001 - RM70,000	1	-

### 31. INCOME TAX EXPENSE

	2015 RM'000	2014 RM'000
Current income tax:		
Malaysian		
- Current	7,763	18,815
- (Over)/under provision in prior years	(1,749)	64
- Under provision in respect of MMIP losses	1,286	_
	7,300	18,879
Deferred tax:		
Relating to timing differences		
- Current	(359)	564
- Under provision in prior years	1,345	-
Transfer to deferred taxation (Note 17)*	986	564
	8,286	19,443
* Amount transferred to deferred taxation		
- Deferred tax assets	(1,084)	(500)
- Deferred tax liabilities	98	(64)
	(986)	(564)

Malaysian current income tax is calculated at the statutory tax rate of 25% of the estimated assessable profit for the financial year.

### 31. INCOME TAX EXPENSE (CONT'D.)

A reconciliation of income tax expense applicable to profit before taxation at the statutory tax rate to income tax expense at the effective tax rate of the Company is as follows:

	2015	<u>2014</u>
	RM'000	RM'000
Profit before taxation	30,006	68,357
Taxation at Malaysian statutory tax rate of 25%	7,502	17,089
(Over)/under provision of income tax in prior years	(1,749)	64
Under provision of income tax in respect of MMIP losses	1,286	-
Under provision of deferred tax in prior years	1,345	-
Effect on change in tax rate on deferred tax	35	-
Income not subject to tax	(341)	(196)
Expenses not deductible for tax purposes	2,547	2,486
Double tax deduction in respect of cash contribution to MMIP	(2,339)	-
Tax expense for the year	8,286	19,443

### 32. BASIC EARNINGS PER SHARE (SEN)

Basic earnings per share of the Company is calculated by dividing the net profit of RM21,720,000 (2014: RM48,914,000) for the financial year by 100,000,000 ordinary shares.

### 33. <u>DIVIDENDS</u>

The amount of dividends paid or declared by the Company on ordinary shares of RM1.00 each are as follows:

	Sen per share (net of tax)	Total amount RM'000	Date of payment
2015			
1st interim single tier dividends of 48.90 sen per share, declared on 30 January 2015.	48.90	48,900	5 February 2015
		48,900	
2014			
1st and 2nd interim single tier dividends of 2.99 sen and 27.00 sen per share respectively declared on 16 January 2014.	29.99	29,988	21 January 2014
3rd interim single tier dividend of 20.80 sen per share, declared on 23 June 2014.	20.80	20,800	25 June 2014
		50,788	

### 34. OTHER COMPREHENSIVE INCOME/(LOSS) FOR THE YEAR, NET OF TAX

		Note	2015 RM'000	2014 RM'000
	Fair value changes on Available-for-Sale			
	("AFS") financial assets:			
	- Gross (loss)/gain on fair value changes		(3,627)	7,369
	- Transferred to income statement as impairment			
	loss		-	1,855
	- Transferred to income statement upon disposal	1,000,000,000	(560)	(446)
			(4,187)	8,778
	- Deferred tax	17	1,075	(2,195)
	Arising from current year		1,005	(2,195)
	Arising from change in tax rate		70	
	Revaluation reserve			
	- Deferred tax			
	Arising from change in tax rate	17	115	
	Other comprehensive (loss)/income for the year,			
	net of tax		(2,997)	6,583
35.	FINANCE COSTS			
			2015	2014
			RM'000	RM'000
	Hire purchase interest		28	36
	Interest expense on borrowings		5,471	5,452
	Others		3	4
			5,502	5,492
		•		
36.	COMMITMENTS AND CONTINGENCIES			
			2015	2014
			RM'000	RM'000
	Non-cancellable operating lease commitments			
	Future minimum lease payments are as follows:			
	Not later than 1 year		2,931	3,133
	Later than 1 year and not later than 5 years		2,142	2,969
	Dater than I year and not later than 5 years		5,073	6,102
			3,073	0,102

These represent operating lease commitments for computer and office equipment of the Company.

### 37. SIGNIFICANT RELATED PARTY DISCLOSURES

(a) The significant transactions of the Company with its related parties are as follows:

(Income)/ expense:	Note	2015 RM'000	2014 RM'000
Holding company:			
Rental income Management fees Interest expenses on Subordinated Notes	24 29	(256) 1,026 2,660	(256) 947 2,660
Fellow subsidiaries of Pacific & Orient Berhad Group	<u>):</u>		
Rental income Office rental Call centre service charges	24 29 29	(29) 171 522	(29) 150 492
Printing and information system expenses Repair and maintenance	29	7,354 260	7,024 249
Rental of equipment Purchase of intangible assets	29	4,076	4,225
Staff training		6	13

Information regarding outstanding balances arising from related party transactions as at 30 September 2015 are disclosed in Notes 12, 20 and 21.

The Directors are of the opinion that the related party transactions above have been entered into in the normal course of business on terms and conditions which are not materially different from that obtainable in transactions with unrelated parties.

### 37. SIGNIFICANT RELATED PARTY DISCLOSURES (CONT'D.)

### (b) Key Management Personnel Compensation:

The key management personnel is defined as the Executive Director.

The remuneration of key management personnel during the year are as follows:

	2015	2014
	RM'000	RM'000
Short-term employee benefits:		
Salary and other remuneration	612	548
Bonus	187	170
Allowances	36	36
Short term accumulating compensated absences	18	(20)
Benefits-in-kind	34	35
Post-employment benefits:		
Pension cost-defined contribution plan	100	91
	987	860

### 38. RISK MANAGEMENT FRAMEWORK

### (a) Risk Management Framework

The Board of Directors, with the assistance of the Management, had implemented a risk management framework within the Company in June 2004. The primary goal of the framework are to provide a consistent approach to risks and to support the overall business objectives of the Company. The Framework was drawn up in line with the Joint Australian/New Zealand Standard AS/NZS ISO 31000:2009 Risk Management – Principles and Guidelines and was last updated in February 2013.

The Board is supported in its role by a Risk Management Committee ("RMC"), which was set up with clear terms of reference from the Board. The RMC is assisted by a Risk Management Department ("RMD").

### 38. RISK MANAGEMENT FRAMEWORK (CONT'D.)

### (a) Risk Management Framework (Cont'd.)

The responsibilities of the various parties for risk management within the Company are summarised below:

Parties responsible	Processes
Board of Directors	<ul> <li>Approving the Risk Management Framework and risk philosophy/policy.</li> <li>Concurring with risk appetite.</li> <li>Ensuring adequate resources and knowledge of management and staff involved in the risk management process.</li> <li>Reviewing risk portfolio and being apprised of most significant risks.</li> </ul>
Risk Management Committee ("RMC")	<ul> <li>Overseeing risk management activities.</li> <li>Approving risk management procedures and measurement methodologies.</li> <li>Ensuring effective implementation of objectives outlined in risk management framework.</li> <li>Reporting higher risk exposures to the Board.</li> </ul>
Risk Management Department ("RMD")	<ul> <li>Ensuring effective implementation and maintenance of Risk Management Framework.</li> <li>Implementing risk management philosophy/policy.</li> <li>Acting as central contact and guide to Enterprise Risk Management ("ERM") issues.</li> <li>Coordinating ERM among the various business units.</li> <li>Monitoring progress of risk mitigation plans.</li> <li>Preparing quarterly reports to RMC.</li> <li>Maintaining documentation of ERM process.</li> <li>Communicating ERM information to create risk awareness within the Company.</li> </ul>
Management	- Directly responsible for all ERM activities of the Company Ensuring presence of positive internal environment.
Business Units / Risk Owners	- Performing operational risk management, monitoring and reporting risk exposures in areas/activities within their control.

### 38. RISK MANAGEMENT FRAMEWORK (CONT'D.)

### (a) Risk Management Framework (Cont'd.)

Parties responsible	Processes
Staff	<ul> <li>Taking cognisance of operational risks.</li> <li>Reporting any new or escalating risks identified to the risk owners.</li> </ul>
Internal Audit Department	- Providing independent assurance on adequacy and effectiveness of risk management process established by the Company and recommending improvements thereto.

The Company's Risk Management Framework requires that all of its businesses and functions establish processes for identifying, evaluating and managing the key risks faced by the Company. The Framework is based on the concept of 'three lines of defence' i.e. day-to-day risk management by the risk owners, risk oversight by the RMD and RMC and independent assurance by the Audit Committee, supported by the Internal Audit function.

Regular reports on key risks identified and the management of such risks are presented regularly to the RMC for its review and endorsement. Periodically, the RMC also reviews the adequacy and continued relevance of the Risk Management Framework, particularly in relation to mechanisms for principal risks identification, assessment, treatment, monitoring and review and communication.

Twice a year, the Chief Executive Officer ("CEO") presents reports to the Board of Directors on the scope and performance of the risk management and internal control system, to assist the Board in its risk management and internal control responsibilities. For the current year under review, the CEO has intimated that the Company's risk management and internal control system was adequate and generally effective in addressing the identified risks of the Company. Although minor lapses were noted, these did not have a significant impact on the Company.

### (b) Capital Management

The Company is subject to the capital adequacy requirements of the Risk Based Capital ("RBC") Framework as implemented by Bank Negara Malaysia to minimise the risk of default and insolvency on the part of the insurance companies to meet unforeseen liabilities as these arise. The RBC capital adequacy requirements involves the Company maintaining an adequate level of capital based on the risk exposures of the Company. This externally imposed capital requirement has been complied with by the Company to-date.

### 38. RISK MANAGEMENT FRAMEWORK (CONT'D.)

### (b) Capital Management (Cont'd.)

The Company has established the following capital management objectives, policies and approach to manage the risks that affect its capital position:

- To maintain the required level of stability of the Company thereby providing a degree of security to policyholders.
- To allocate capital efficiently and support the development of business by ensuring that returns on capital employed meet the requirements of its capital providers and of its shareholders.
- To retain financial flexibility by maintaining strong liquidity and access to a range of capital markets.
- To align the profile of assets and liabilities taking account of risks inherent in the business.
- To maintain financial strength to support new business growth and to satisfy the requirements of the policyholders, regulators and stakeholders.
- To maintain strong credit ratings and healthy capital ratios in order to support its business objectives and maximise shareholders value.

The Company's capital management policy for its insurance business is to hold sufficient capital to cover the statutory requirements based on the RBC Framework, including any additional amounts required by the regulator.

The Company seeks to optimise the structure and sources of capital to ensure that it consistently maximises returns to the shareholders and policyholders.

The Company's approach to manage capital involves managing assets, liabilities and risks in a co-ordinated way, assessing shortfalls between reported and required capital levels on a regular basis and taking appropriate actions to influence the capital position of the Company in the light of changes in economic conditions and risk characteristics.

The primary source of capital used by the Company is equity shareholders' funds and borrowings. The Company also utilises, where efficient to do so, sources of capital such as reinsurance and securitisation in addition to more traditional sources of funding.

The capital requirements are routinely forecast on a periodic basis, and assessed against both the forecast available capital and the expected internal rate of return including risk and sensitivity analyses. The process is ultimately subject to approval by the Board.

The Board is provided with regular updates on the Company's capital adequacy position.

### 38. RISK MANAGEMENT FRAMEWORK (CONT'D.)

### (c) Internal Capital Adequacy Assessment Process ("ICAAP")

The ICAAP is a process that is created to identify, assess, monitor, manage and report the short and long terms risks an insurance undertaking faces or may face and determine the own funds necessary to ensure that the undertaking's solvency needs are met at all times.

It includes the Capital Management Plan which is a detailed plan that outlines measures that management will take in the event that the Individual Target Capital Level ("ITCL") is breached. These measures include:

- Management's effort in reducing risk by continually enhancing the internal processes of the company.
- The disposal of equity and high capital charge investments.
- The use of proportional reinsurance that has been pre-arranged by the company.
- The use of the subordinated debt programme which will increase Tier 2 capital.
- Injection of shareholder funds.

The ICAAP has undergone independent review by an external consultancy. The review focused on many of the favourable aspects of the company's ICAAP and has outlined (in conjunction with management) a few recommendations that will enhance the process even further.

### (d) Governance and Regulatory Framework

Regulators are primarily interested in protecting the rights of policyholders and monitor them closely to ensure that the Company is satisfactorily managing affairs for their benefit. At the same time, regulators are also interested in ensuring that the Company maintains an appropriate solvency position to meet unforeseen liabilities arising from economic shocks or national disasters.

The operations of the Company are subject to regulatory requirements within the jurisdictions in which it operates. Such regulations not only prescribe approval and monitoring of activities, but also impose certain restrictive provisions (e.g. capital adequacy) to minimise the risk of default and insolvency on the part of insurance companies to meet unforeseen liabilities as these arise.

### 38. RISK MANAGEMENT FRAMEWORK (CONT'D.)

### (e) Asset Liability Management ("ALM") Framework

Financial risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The main risk that the Company faces, due to the nature of its investments and liabilities, is interest rate risk.

The Company manages these positions within an ALM Framework that has been developed to achieve long-term investment returns in excess of its obligations under insurance and investment contracts. The principle technique of the Company's ALM is to match assets to the liabilities arising from insurance and investment contracts by reference to the type of benefits payable to contract holders. For each distinct category of liabilities, a separate portfolio of assets is maintained.

### The Company's ALM is:

- Integrated with the management of the financial risks associated with the Company's other financial assets and liabilities not directly associated with insurance and investment liabilities; and
- Forms an integral part of the insurance risk management policy, to ensure in each period sufficient cash flow is available to meet liabilities arising from insurance and investment contracts.

### 39. INSURANCE RISK

Insurance risk is the inherent uncertainty regarding the occurrence, amount or timing of insurance liabilities.

Insurance contracts transfer risk to the Company by indemnifying the policyholders against adverse effects arising from the occurrence of specified uncertain future events.

The Company underwrites various general insurance contracts which are mostly on an annual coverage and annual premium basis with the exception of short term policies such as Marine Cargo which covers the duration in which the cargo is being transported.

The Company also underwrites some non-annual policies with coverage period more than one year such as Extended Warranty Programme ("EWP"), Contractor's All Risks and Engineering, Bonds and Workmen Compensation.

The majority of the insurance business written by the Company is Motor and Personal Accident insurance. Other insurance business includes Fire, EWP, Contractor's All Risks and Engineering, Workmen Compensation, Professional Indemnity and other miscellaneous classes of insurance.

### 39. INSURANCE RISK

The principal insurance risks faced by the Company include risks of actual claims and benefit payments differing from expectation, risks arising from natural disasters, risks arising from the fluctuations in timing, frequency and severity of claims, as well as the adequacy of premiums and reserves. For longer tail claims that take some years to settle, there is also inflation risk.

The Company's objectives of managing insurance risks are to enhance the long-term financial performance of the business to achieve sustainable growth in profitability, strong asset quality and to continually optimise shareholders' value. The Company seeks to write those risks that it understands and that provide a reasonable opportunity to earn an acceptable profit.

The Company has the following policies and processes to manage its insurance risks:

- An underwriting policy that aims to take advantage of its competitive strengths while avoiding risks with disruptive volatility to ensure underwriting profitability. Acceptance of risk is guided by a set of underwriting guidelines with set limits on underwriting capacity, and authority to individuals based on their specific expertise.
- A claim management and control system to pay claims and control claim wastage or fraud.
- Claim review policies to assess all new and ongoing claims and possible fraudulent claims are investigated to reduce the risk exposure of the Company. The Company further enforces a policy of actively managing and promptly pursuing claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the business. Inflation risk is mitigated by taking expected inflation into account when estimating insurance contract liabilities.
- The Company purchases reinsurance as part of its risks mitigation programme. The objectives for purchasing reinsurance are to control exposure to insurance losses, reduce volatility and optimise the Company's capital efficiency. Reinsurance is ceded on quota share, proportional and non-proportional basis. The Company's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Company substantially dependent upon any single reinsurance contract.

### 39. INSURANCE RISK (CONT'D.)

The table below sets out the concentration of the Company's business by type of insurance products:

		2015			2014	
	Gross			Gross		
	earned			earned		
General	premium	Reinsurance	Net	premium	Reinsurance	Net
insurance business	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Motor	355,780	(88,156)	267,624	422,796	(105,944)	316,852
Personal Accident	21,153	(1,291)	19,862	27,474	(1,024)	26,450
Fire	1,811	(810)	1,001	1,866	(800)	1,066
Miscellaneous	36,685	(34,802)	1,883	44,185	(38,820)	5,365
	415,429	(125,059)	290,370	496,321	(146,588)	349,733

The table below sets out the concentration of the Company's insurance contract liabilities by type of insurance products:

		2015			<u>2014</u>	
	Gross	Reinsurance	Net	Gross	Reinsurance	Net
Premium liabilities	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Motor	136,437	(28,252)	108,185	184,151	(38,676)	145,475
Personal Accident	5,414	(119)	5,295	7,551	(371)	7,180
Fire	761	(303)	458	756	(277)	479
Miscellaneous	13,189	(10,289)	2,900	16,202	(14,062)	2,140
	155,801	(38,963)	116,838	208,660	(53,386)	155,274

		2015			2014	
	Gross	Reinsurance	Net	Gross	Reinsurance	Net
Claims liabilities	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Motor	556,847	(130,859)	425,988	517,908	(125,969)	391,939
Personal Accident	4,432	(123)	4,309	3,784	(188)	3,596
Fire	853	(337)	516	162	(53)	109
Miscellaneous	53,465	(46,471)	6,994	42,143	(36,253)	5,890
	615,597	(177,790)	437,807	563,997	(162,463)	401,534

### 39. INSURANCE RISK (CONT'D.)

### **Key Assumptions**

The principal assumptions underlying the estimation of liabilities is that the Company's future claims development will follow a similar pattern to past claims development experience. This includes assumptions in respect of average claim costs, claim handling costs, discounting factors, claim inflation factors and average number of claims for each accident year.

Additional qualitative judgments are used to assess the extent to which past trends may not apply in the future, for example, isolated occurrence, changes in market factors such as public attitude to claiming, economic conditions as well as internal factors, such as, portfolio mix, policy conditions and claims handling procedures. Judgment is further used to assess the extent to which external factors, such as judicial decisions and government legislation affect the estimates.

Other key circumstances affecting the reliability of assumptions include variation in interest rates, delays in settlement and changes in foreign currency rates.

### Sensitivities

The independent actuarial firm engaged by the Company re-runs its valuation models on various bases. An analysis of sensitivity around various scenarios provides an indication of the adequacy of the Company's estimation process in respect of its insurance contracts.

The analysis below is performed for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on Gross and Net liabilities, Profit before Tax and Equity. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities, but to demonstrate the impact due to changes in assumptions, assumptions had to be changed on an individual basis.

### 39. INSURANCE RISK (CONT'D.)

### Sensitivities (Cont'd.)

		Impact	Impact	Impact	Impact
	Change in	on gross	on net	on profit	on
	assumptions	<u>liabilities</u>	<u>liabilities</u>	before tax	equity*
		RM'000	RM'000	RM'000	RM'000
		<b>4</b>	Increase/(	Decrease)	
2015					
Average claim cost	+ 1%	6,156	4,378	(4,378)	(3,284)
Average number of claims	+ 1%	6,156	4,378	(4,378)	(3,284)
Average claim settlement	decreased				
period	by 6 months	9,390	6,254	(6,254)	(4,691)
<u>2014</u>					
Average claim cost	+ 1%	5,640	4,015	(4,015)	(3,012)
Average number of claims	+ 1%	5,640	4,015	(4,015)	(3,012)
Average claim settlement	decreased				
period	by 6 months	8,076	5,669	(5,669)	(4,252)
99	5			600 18 11 12	

<sup>\*</sup> Impact on equity reflects adjustments for tax, where applicable.

### Claims development table

The following tables show the Company's estimated cumulative incurred claims, including both claims notified and IBNR for each successive accident year at the end of each reporting period, together with cumulative payments to date.

While the information in the tables provides a historical perspective on the adequacy of the unpaid claims estimate established in previous years, users of these financial statements are cautioned against extrapolating redundancies or deficiencies of the past on current unpaid loss balances.

The management of the Company believes that the estimate of total claims outstanding as of 30 September 2015 is adequate. However, the possibility of inadequacy of such balance should not be ruled out as the actual experience is likely to differ from the projected results to different degrees, depending on the level of uncertainty. This is primarily due to the nature of the reserving process and the elements of uncertainty inherent in the exercise.

### Claims development table (Cont'd.)

### Gross general insurance contract liabilities for 2015:

	Before 2009	2009	2010	2011	2012	2013	2014	2015	Total
Accident year	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
At end of accident year		196,979	244,459	248,638	258,790	253,244	241,788	235,691	
One year later		219,140	224,613	258,486	262,480	256,276	280,037	-	
Two years later		229,690	248,128	281,919	282,396	294,416	-	_	
Three years later		240,169	256,861	293,549	308,747	-	-	-	
Four years later		243,320	262,994	309,098	-	-	-	-	
Five years later		242,235	269,245	-	-	-	-	-	
Six years later		242,298	-	-	-	-		-	
Current estimate of cumulative claims									
incurred		242,298	269,245	309,098	308,747	294,416	280,037	235,691	
At end of accident year		(50,154)	(53,559)	(56,892)	(59,518)	(52,326)	(47,235)	(36,239)	
One year later		(115,161)	(128,273)	(139,326)	(142,024)	(136,129)	(121,759)	- 1	
Two years later		(167,843)	(176,648)	(205,996)	(209,829)	(197,270)	-	-	
Three years later		(198,971)	(217,237)	(249,908)	(249,427)	-		-	
Four years later		(216,653)	(238,251)	(269,248)	-		100	-	
Five years later		(224,775)	(245,950)	-	-			-	
Six years later		(230,905)	-	-	-	-	-		
Cumulative payments to date		(230,905)	(245,950)	(269,248)	(249,427)	(197,270)	(121,759)	(36,239)	
Gross general insurance outstanding liability (direct and									
facultative)	21,295	11,393	23,295	39,850	59,320	97,146	158,278	199,452	610,029
Gross general insurance outstanding liability (direct and facultative)									863
racultative)									003
Best estimate of claims liabilities									610,892
Claims handling expense	es							Ħ.,	4,503
PRAD at 75%									
confidence level									43,795
Effects of discounting									(43,593)
Gross general insurance contract liabilities per statement of									
financial position									615,597

### Claims development table (Cont'd.)

### Net general insurance contract liabilities for 2015:

Accident year	Before 2009 RM'000	2009 RM'000	2010 RM'000	2011 RM'000	2012 RM'000	2013 RM'000	2014 RM'000	2015 RM'000	Total RM'000
At end of accident year One year later		181,995 191,742	200,596 191,470	173,248 177,930	168,193 178,771	168,742 174,031	174,718 207,249	178,631	
Two years later		206,975	209,032	189,370	186,995	196,815	-	-	
Three years later		215,442	217,861	196,436	205,905	-	-	-	
Four years later		218,001	222,440	206,294	-	-	=	-	
Five years later		216,255	227,766	-	-	-	-	-	
Six years later Current estimate of cumulative claims		218,645	-	-		-			
incurred		218,645	227,766	206,294	205,905	196,815	207,249	178,631	
At end of accident year		(47,147)	(47,979)	(41,748)	(42,761)	(36,504)	(36,192)	(28,124)	
One year later		(107,204)	(111,233)	(99,202)	(99,449)	(94,298)	(89,377)	-	
Two years later		(155,194)	(153,500)	(143,286)	(143,610)	(135,787)	_	_	
Three years later		(183,493)	(186, 845)	(170,062)	(169,660)	-	-	-	
Four years later		(197,967)	(203,916)	(183, 153)		-	-	-	
Five years later		(204,712)	(210,536)	-	-	-	-	-	
Six years later		(210,313)	100	-	-	-	-		
Cumulative payments to date		(210,313)	(210,536)	(183,153)	(169,660)	(135,787)	(89,377)	(28,124)	
Net general insurance outstanding liability (direct and facultative)	15,926	8,332	17,230	23,141	36,245	61,028	117,872	150,507	430,281
Net general insurance outstanding liability (treaty inward)									863
Best estimate of claims liabilities									431,144
Claims handling expenses	5								4,503
PRAD at 75% confidence level									28,961
Effects of discounting									(26,801)
Net general insurance contract liabilities per statement of financial position									437,807

### Claims development table (Cont'd.)

### Gross general insurance contract liabilities for 2014:

	Before	-			1		2012		
	2008	2008	2009	2010	2011	2012	2013	2014	Tota
accident year	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'00
at end of accident year		162,214	196,979	244,459	248,638	258,790	253,244	241,788	
ne year later		167,906	219,140	224,613	258,486	262,480	256,276	-	
wo years later		175,999	229,690	248,128	281,919	282,396	-	-	
hree years later		184,415	240,169	256,861	293,549	-	-	-	
our years later		189,681	243,320	262,994	-		_	_	
ve years later		193,043	242,235	-	-	-	_		
x years later		192,268	-	-	_	_	_	-	
urrent estimate of cumulative claims		172,200			100				
incurred		192,268	242,235	262,994	293,549	282,396	256,276	241,788	
t end of accident year		(49,370)	(50,154)	(53,559)	(56,892)	(59,518)	(52,326)	(47,235)	
ne year later		(97,337)	(115,161)	(128, 273)	(139, 326)	(142,024)	(136, 129)	-	
wo years later		(131,466)	(167,843)	(176,648)	(205,996)	(209,829)		-	
ree years later		(161,286)	(198,971)	(217, 237)	(249,908)	-	4	-	
our years later		(173,133)		67	-	-	_	_	
ve years later		(179,568)	(224,775)	-	-			-	
x years later		(183,775)	-	-	-	-		-	
umulative payments		(							
to date		(183,775)	(224,775)	(238,251)	(249,908)	(209,829)	(136,129)	(47,235)	
outstanding liability									
	17,104	8,493	17,460	24,743	43,641	72,567	120,147	194,553	498,70
outstanding liability (direct and facultative)	17,104	8,493	17,460	24,743	43,641	72,567	120,147	194,553	498,70
outstanding liability (direct and facultative)  ross general insurance	17,104	8,493	17,460	24,743	43,641	72,567	120,147	194,553	498,70
outstanding liability (direct and facultative)  ross general insurance	17,104	8,493	17,460	24,743	43,641	72,567	120,147	194,553	498,7
outstanding liability (direct and facultative)  ross general insurance outstanding liability	17,104	8,493	17,460	24,743	43,641	72,567	120,147	194,553	
outstanding liability (direct and facultative)  ross general insurance outstanding liability (direct and	17,104	8,493	17,460	24,743	43,641	72,567	120,147	194,553	
outstanding liability (direct and facultative)  ross general insurance outstanding liability (direct and facultative)	17,104	8,493	17,460	24,743	43,641	72,567	120,147	194,553	
outstanding liability (direct and facultative)  ross general insurance outstanding liability (direct and facultative)  est estimate of	17,104	8,493	17,460	24,743	43,641	72,567	120,147	194,553	54,62
outstanding liability (direct and facultative)  ross general insurance outstanding liability (direct and facultative)  est estimate of claims liabilities		8,493	17,460	24,743	43,641	72,567	120,147	194,553	54,62
outstanding liability (direct and facultative)  ross general insurance outstanding liability (direct and facultative)  est estimate of claims liabilities  laims handling expenses		8,493	17,460	24,743	43,641	72,567	120,147	194,553	54,62
outstanding liability (direct and facultative)  ross general insurance outstanding liability (direct and facultative)  est estimate of claims liabilities  RAD at 75%		8,493	17,460	24,743	43,641	72,567	120,147	194,553	54,65 553,33 11,00
outstanding liability (direct and facultative)  ross general insurance outstanding liability (direct and facultative)  est estimate of claims liabilities  RAD at 75% confidence level		8,493	17,460	24,743	43,641	72,567	120,147	194,553	54,62 553,33 11,00 45,5
outstanding liability (direct and facultative)  ross general insurance outstanding liability (direct and facultative)  est estimate of claims liabilities  RAD at 75% confidence level  ffects of discounting		8,493	17,460	24,743	43,641	72,567	120,147	194,553	54,62 553,33 11,00 45,5
outstanding liability (direct and facultative)  ross general insurance outstanding liability (direct and facultative)  est estimate of claims liabilities  laims handling expenses  RAD at 75% confidence level  ffects of discounting ross general insurance		8,493	17,460	24,743	43,641	72,567	120,147	194,553	54,62 553,33 11,00 45,5°
facultative) fross general insurance outstanding liability (direct and		8,493	17,460	24,743	43,641	72,567	120,147	194,553	54,62 553,33 11,00 45,5° (45,9°

### Claims development table (Cont'd.)

### Net general insurance contract liabilities for 2014:

Accident year	Before 2008 RM'000	2008 RM'000	2009 RM'000	2010 RM'000	2011 RM'000	2012 RM'000	2013 RM'000	2014 RM'000	Total RM'000
At end of accident year		149,493	181,995	200,596	173,248	168,193	168,742	174,718	
One year later		154,419	191,742	191,470	177,930	178,771	174,030	-	
Two years later		159,251	206,975	209,032	189,370	186,994	-	-	
Three years later		167,316	215,442	217,861	196,436	-	-	-	
Four years later		172,480	218,001	222,440	-	-	-	-	
Five years later		174,665	216,255	-	-	-	_	-	
Six years later		173,374	-	-	-	-	-	-	
Current estimate of cumulative claims					107.107	107.001			
incurred	:	173,374	216,255	222,440	196,436	186,994	174,030	174,718	
At end of accident year		(45,880)	(47,147)	(47,979)	(41,748)	(42,761)	(36,504)	(36,192)	
One year later		(90,963)	(107,204)	(111,233)	(99,202)	(99,449)	(94,298)	-	
Two years later		(122,373)	(155, 194)	(153,500)	(143,286)	(143,610)	-	-	
Three years later		(150,088)	(183,493)	(186,845)	(170,062)	-	-	-	
Four years later		(159,150)	(197,967)	(203,916)	-	-	-	-	
Five years later		(164,829)	(204,713)	-	4.5	-	-	-	
Six years later		(167,981)	-	-	-	-	-	-	
Cumulative payments to date	:	(167,981)	(204,713)	(203,916)	(170,062)	(143,610)	(94,298)	(36,192)	
Net general insurance outstanding liability (direct and facultative)	13,562	5,393	11,542	18,524	26,374	43,384	79,732	138,526	337,037
Net general insurance outstanding liability (treaty inward)									54,626
Best estimate of claims liabilities									391,663
Claims handling expenses									9,757
PRAD at 75% confidence level									32,385
Effects of discounting									(32,271)
Net general insurance contract liabilities per statement of financial position									401,534

### 40. FINANCIAL RISKS

The Company is exposed to a variety of financial risks arising from their operations. The key financial risks are credit risk, liquidity risk, and market risk.

The Company's overall financial risk management objective is to ensure that the Company creates value for its shareholders whilst minimising potential exposure to adverse effects on its financial performance and positions.

The policies and processes taken by the Company to manage these risks are set out below:

### (a) Credit Risk

Credit risk is the risk of financial loss that may arise from the failure of intermediary or counterparties in meeting their financial and contractual obligations to the Company as and when they fall due.

The Company's primary exposure to credit risk arises through its investments in debt instruments, receivables arising from sales of insurance policies and obligations of reinsurers through reinsurance contracts.

The Company has the following policies and processes to manage and mitigate its credit risks:

- Financial loss from an investment in debt instrument may arise from a change in the value of the investment due to a rating downgrade or default. Before acquiring a debt instrument from an issuer, an evaluation of the issuer's credit risk is undertaken by the Company. Ratings assigned by external rating agencies are also used in the evaluation to ensure optimal credit quality of the individual debt instrument concerned. The Company also has an Investment Policy which sets out the limits on which the Company may invest in each counterparty so as to ensure that there is no concentration of credit risk.
- Insurance receivables which arise mainly from premiums collected on behalf of the Company by appointed agents, brokers and other intermediaries are monitored on a daily basis to ensure adherence to the Company's Credit Policy. Internal guidelines are also established to evaluate the Company's intermediaries before their appointment as well as setting credit terms/limits to the appointees concerned.
- Receivables from reinsurance contracts are monitored on a monthly basis to ensure compliance with payment terms. The Company also monitors the credit quality and financial conditions of its reinsurers on an ongoing basis to reduce the risk exposure. When selecting its reinsurers, the Company considers their relative financial security which is assessed based on public rating information, annual reports and other financial data.

### 40. FINANCIAL RISKS (CONT'D.)

### (a) Credit Risk (Cont'd.)

### Credit exposure

The table below shows the maximum exposure to credit risk for the financial assets components of the statement of financial position.

	2015 RM'000	2014 RM'000
Reinsurance assets	214,914	215,849
Insurance receivables	25,110	24,246
Deposits and placements with financial institutions	637,749	755,877
Other receivables	81,934	66,272
Cash and cash equivalents	25,011	3,993
	984,718	1,066,237
Other receivables	81,934 25,011	66,272 3,993

The above financial assets are not secured by any collaterals or credit enhancements.

### Credit exposure by credit quality

The table below provides information regarding the credit risk exposure of the Company by classifying assets according to the Company's credit ratings of counterparties. AAA is the highest possible rating.

	AAA RM'000	<u>AA</u> RM'000	<u>A</u> RM'000	Not Rated RM'000	Total RM'000
<u>2015</u>					
Reinsurance assets	_	1,768	160,020	53,126	214,914
Insurance receivables	-	12	20,303	4,795	25,110
Other receivables	3,056	2,586	81	76,211	81,934
Deposits and placements					
with financial institutions	234,784	274,869	17,800	110,296	637,749
Cash and cash equivalents	24,354	652	-	5	25,011
· ·	262,194	279,887	198,204	244,433	984,718

### 40. FINANCIAL RISKS (CONT'D.)

### (a) Credit Risk (Cont'd.)

### Credit exposure by credit quality (Cont'd.)

2014	AAA RM'000	<u>AA</u> RM'000	<u>A</u> RM'000	Not Rated RM'000	Total RM'000
<u>2014</u>					
Reinsurance assets		2,169	168,479	45,201	215,849
Insurance receivables	-	-	17,745	6,501	24,246
Other receivables	1,756	2,872	1,192	60,452	66,272
Deposits and placements					
with financial institutions	316,903	342,247	96,727	-	755,877
Cash and cash equivalents	3,102	886	-	5	3,993
	321,761	348,174	284,143	112,159	1,066,237

### Age analysis of financial assets that are past due but not impaired

2015 Insurance receivables	Note	<30 days RM'000	31-60 <u>days</u> RM'000	61-90 <u>days</u> RM'000	91-180 <u>days</u> RM'000	> 180 days RM'000	Total RM'000
2014 Insurance receivables	11	6,119	44		3,124	21	9,308

### Financial assets that are neither past due nor impaired

	2015 RM'000	2014 RM'000
Insurance receivables	17,647	14,938

Insurance receivables that are past due but not impaired are creditworthy debtors.

Insurance receivables that are neither past due nor impaired are creditworthy debtors with good payment records with the Company.

The insurance receivables are not secured by any collaterals or credit enhancements.

### 40. FINANCIAL RISKS (CONT'D.)

### (a) Credit Risk (Cont'd.)

### **Impaired**

The Company's insurance receivables that are impaired at the reporting date and the movement of the allowance accounts used to record the impairment are as follows:

Movement in allowance accounts:-	Note	Individually impaired RM'000	Collectively impaired RM'000	Total RM'000
<u>2015</u>				
At 1 October 2014 Allowance for impairment loss Write back of impairment loss Write off At 30 September 2015	29 29	2,005 570 (990) (189) 1,396	179 182 - - - 361	2,184 752 (990) (189) 1,757
2014				
At 1 October 2013 Allowance for impairment loss Write back of impairment loss Write off At 30 September 2014	29 29	1,631 688 (139) (175) 2,005	- 179 - - - 179	1,631 867 (139) (175) 2,184

Insurance receivables that are individually impaired at the reporting date relate to debtors that are in significant financial difficulties or have defaulted on payments. These insurance receivables are not secured by any collaterals or credit enhancements.

### 40. FINANCIAL RISKS (CONT'D.)

### (b) Liquidity risk

Liquidity risk is the risk that the Company may not have sufficient liquid financial resources to meet its obligations when they fall due, or would have to incur excessive costs to do so. In respect of catastrophic events, there is also a liquidity risk associated with the timing differences between gross cash outflows and expected reinsurance recoveries. The Company's policy is to maintain adequate liquidity to meet its liquidity needs under normal and stressed conditions.

The following policies and procedures are in place to mitigate the Company's exposure to liquidity risk:

- A Company-wide liquidity risk management policy setting out the assessment and determination of what constitutes liquidity risk for the Company is established. Compliance with the policy is monitored and exposures and breaches are reported to the Company's Risk Management Committee.
- Guidelines on asset allocations, portfolio limit structures and maturity profiles of assets are implemented in order to ensure sufficient funding is available to meet insurance, investment contract and other payment obligations. As part of its liquidity management, the Company maintains sufficient level of cash and cash equivalents to meet expected and to a lesser extent unexpected outflows.
- Contingency funding plans are established to mitigate funding requirements arising from emergency and other unforeseen cash calls. Such funding plans include the arrangement of credit line with banks and funding from the holding company.
- The Company has entered into treaty reinsurance contracts that contain a "cash call" clause which permits the Company to make cash call on claims and receive immediate payments for large losses without waiting for usual periodic payment procedures to occur.

## 40. FINANCIAL RISKS (CONT'D.)

## (b) Liquidity risk (Cont'd.)

### Maturity analysis

The table below summarises the maturity profile of the financial liabilities of the Company based on remaining undiscounted contractual obligations, including interest/profit payable. For insurance contract liabilities, maturity profiles are determined based on estimated timing of net cash outflows from recognised insurance liabilities. Unearned premiums and the reinsurers' share of unearned premiums have been excluded from the analysis as these are not contractual obligations.

	Carrying value RM'000	$\begin{array}{c} \text{Up to} \\ \hline a \text{ year*} \\ \text{RM'000} \end{array}$	1 - 2 <u>years</u> RM'000	2 - 5 <u>years</u> RM'000	5 - 15 <u>years</u> RM'000	Over 15  years RM'000	Total RM'000
2015							
Insurance contract liabilities	615,597	244,903	158,937	186,009	69,340	1	681,659
Insurance payables	15,227	15,227		ï	1	1	15,227
Hire purchase creditors	845	271	404	254	1	ı	929
Borrowings	68,546	5,334	10,640	15,982	73,928	1	105,884
Other payables	6,817	6,817	1	1	1	,	6,817
Total liabilities	707,032	272,552	186,691	202,245	143,268	1	788,046
2014							
Insurance contract liabilities	563,997	218,863	126,833	176,146	89,842	2,303	613,987
Insurance payables	11,488	11,488		ı	ı	ı	11,488
Hire purchase creditors	716	380	258	129	i,	r	191
Borrowings	68,396	5,320	10,654	15,989	79,241	T	111,204
Other payables	6,694	6,694	1	1	1	1	6,694
Total liabilities	651,291	242,745	137,745	192,264	169,083	2,303	744,140

<sup>\*</sup> Expected settlement is within 12 months from the reporting date.

### 40. FINANCIAL RISKS (CONT'D.)

### (c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of exposures: foreign exchange rates (currency risk), market interest rates (interest rate/profit yield risk) and market prices (price risk).

The key features of the Company's market risk management practices and policies are as follows:

- A Company wide market-risk policy setting out the evaluation and determination of what constitutes market risk for the Company is established.
- Policies and limits have been established to manage market risk. Market risk is managed through portfolio diversification and changes in asset allocation. The Company's policies on asset allocation, portfolio limit structure and diversification benchmark have been set in line with the Company's risk management policy after taking cognisance of the regulatory requirements in respect of maintenance of assets and solvency.

### (i) Currency risk

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

As the Company's business is conducted primarily in Malaysia, the Company's functional and presentation currency is Malaysian Ringgit. The Company's main foreign exchange risk arises from its reinsurance activities and overseas claims settlements which are normally settled and realised within 12 months and accordingly the impact arising from sensitivity in changes in foreign exchange rates is deemed to be minimal.

### (ii) Interest rate/profit yield risk

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates/profit yield.

The Company is exposed to interest rate risk primarily through its investments in fixed income securities and deposits placements. Interest rate risk is managed by the Company on an ongoing basis.

The Company has no significant concentration of interest rate/profit yield risk.

The impact on profit before tax at +/- 25 basis points change in the interest rate, with all other variables held consistent, is insignificant to the Company given that it has minimal floating rate financial instruments.

### 40. FINANCIAL RISKS (CONT'D.)

### (c) Market risk (Cont'd.)

### (iii) Price risk

Price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate/profit yield risk or currency risk), regardless whether those changes are caused by factors specific to the individual financial instrument, its issuer or factors affecting similar financial instruments traded in the market.

The Company's exposure to price risk arises mainly from its investments in quoted shares and unit trusts whose values will fluctuate as a result of changes in market prices.

The Company manages its price risk by ensuring that its investments in quoted shares and unit trusts are within the limits set out in the Company's Investment Policy. The Company does not have any major concentration of price risk related to such investments.

The analysis below is performed for reasonably possible movements in equity price with all other variables held constant, showing the impact on equity (due to changes in fair value of available-for-sale financial assets).

			2015	<u>2014</u>
		Changes	Impact on	Impact on
		in variables	equity*	equity*
			RM'000	RM'000
			Increase/(l	Decrease)▶
Market price		+ 10%	6,459	2,471
Market price		- 10%	(6,459)	(2,471)

<sup>\*</sup> Impact on equity reflects adjustments for tax, where applicable.

### 40. FINANCIAL RISKS (CONT'D.)

### (d) Operational risk

Operational risk is the risk of loss arising from system failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications or can lead to financial loss.

The Company cannot expect to eliminate all operational risks but mitigates them by establishing a control framework and by monitoring and responding to potential risks. Controls include segregation of duties, access controls, authorisation, reconciliation procedures, staff training and evaluation procedures, including the use of Internal Audit. Business risk, such as changes in environment, technology and the industry are monitored through the Company's strategic planning and budgeting process.

### 41. REGULATORY CAPITAL REQUIREMENTS

The Company's capital management policy is to optimise the efficient and effective use of resources to maximise the return on equity and provide an appropriate level of capital to protect policyholders and meet regulatory requirements.

The Company is required to comply with the regulatory capital requirement prescribed in the RBC Framework which is imposed by the Minister of Finance as a licensing condition for insurers. Under the RBC Framework guidelines issued by BNM, insurance companies are required to satisfy a minimum capital adequacy ratio of 130%. The Company has a capital adequacy ratio in excess of the minimum requirement.

The capital structure of the Company as at 30 September 2015, as prescribed under the RBC Framework is provided below:

	2015	2014
	RM'000	RM'000
Eligible Tier 1 Capital		
Share capital (paid-up)	100,000	100,000
Retained profits	117,293	144,473
	217,293	244,473
Tier 2 Capital		
Capital instruments which qualify as Tier 2 Capital	68,546	68,396
Revaluation reserve	8,914	8,799
AFS reserve	2,126	5,238
	79,586	82,433
Amounts deducted from Capital	(259)	
Total Capital Available	296,620	326,906

### 42. FAIR VALUE OF FINANCIAL INSTRUMENTS

(a) The financial instruments are categorised into the following levels of fair value hierarchy:

AFS financial assets	Note	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
2015					
Quoted shares		15,925	-	-	15,925
Unit trusts		70,195	-	-	70,195
Islamic corporate bond	(i)	·=	-	-	-
		86,120	-	_	86,120
2014					
Quoted shares		20,700	-	-	20,700
Unit trusts		12,249	-	-	12,249
Islamic corporate bond	(i)	-	-	2,125	2,125
		32,949	-	2,125	35,074

(i) Reconciliation of movement in Level 3 of the fair value hierarchy is as follows:

	Note	2015 RM'000	2014 RM'000
At 1 October 2014/2013		2,125	-
Transfer from AFS reserve		-	3,980
Impairment loss	26	(2,125)	(1,855)
At 30 September			2,125

### 42. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONT'D.)

(b) The carrying amounts of financial assets approximated their fair values and therefore no disclosure is required.

(c) The carrying amounts of financial liabilities of the general business and shareholder's fund at the reporting date approximated their fair values except as set out below:

	2015	2014	2015	2014
	Carrying	Carrying	Fair	Fair
	amount	amount	value	value
	RM'000	RM'000	RM'000	RM'000
Financial liabilities				
Hire purchase creditors	845	716	849	723

### (d) Determination of fair value

The following methods and assumptions are used to estimate the fair values of the following classes of financial instruments:

- (i) Cash and bank balances, deposits and placements with financial institutions, insurance receivables/payables, and other receivables/payables:
  - The carrying amounts approximate fair values due to the relatively short term maturity of these financial instruments.
  - The carrying value of amount due from/to holding and fellow subsidiary companies approximate their fair values as the amounts are recoverable/repayable on demand.

### (ii) HTM investments

- Malaysian Government Securities

The fair values of Malaysian Government Securities are indicative values obtained from the secondary market.

### 42. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONT'D.)

### (d) Determination of fair value (Cont'd.)

### (iii) AFS financial assets

### - Quoted shares

The fair values of quoted shares are determined by reference to the stock exchange quoted market closing prices at the close of the business at the reporting date.

### - Unit trusts

The fair value of quoted units in the unit trust funds are determined by reference to market quotations by the manager of the unit trust funds.

### (iv) Hire purchase creditors

The fair value of hire purchase creditors is estimated by discounting the expected future cash flows using the current interest rates for liabilities with similar risk profiles.

The carrying amounts of hire purchase creditors approximate their fair values.

### (v) Subordinated Notes

The fair value of Subordinated Notes is determined based on the present value of the estimated future cash flows at the end of the tenure of the Subordinated Notes.

The carrying amount of Subordinated Notes approximates its fair value.